



County of Los Angeles  
**CHIEF ADMINISTRATIVE OFFICE**

713 KENNETH HAHN HALL OF ADMINISTRATION • LOS ANGELES, CALIFORNIA 90012  
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REVISED

DAVID E. JANSSEN  
Chief Administrative Officer

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Fifth District

June 5, 2007

The Honorable Board of Supervisors  
County of Los Angeles  
383 Kenneth Hahn Hall of Administration  
500 West Temple Street  
Los Angeles, CA 90012

Dear Supervisors:

**TEN-YEAR LEASE  
DEPARTMENT OF PUBLIC SOCIAL SERVICES  
9800 SOUTH LA CIENEGA BOULEVARD, INGLEWOOD  
(SECOND) (3 VOTES)**

**IT IS RECOMMENDED THAT YOUR BOARD:**

1. Approve and instruct the Chairman to sign the attached ten-year lease with 9800 La Cienega, LLC, (Landlord). The lease will be effective upon Board approval and will provide the Department of Public Social Services (DPSS) the use of 54,722 rentable square feet of office space and 245 structured parking spaces. The maximum annual total lease cost is \$1,624,194, which consists of the annual base rent in the amount of \$1,083,502, and the maximum amortized cost of the Tenant Improvement (TI) Allowance and Change Order Allowance in the amount of \$540,692. Rental costs are 92 percent offset by the State subvention process.
2. Authorize the Internal Services Department (ISD), or the Lessor, at the direction of the Chief Administrative Officer (CAO), to acquire telephone, data and low voltage systems at a cost not to exceed \$1,400,000. At the discretion of the CAO, all or part of the telephone, data and low voltage systems may be paid in a lump sum or financed over a five-year term at eight percent not to exceed \$340,632 per year, in addition to other Tenant Improvement (TI) allowances provided under the lease.

3. Find that the Amendment is categorically exempt from the California Environmental Quality Act (CEQA) pursuant to Class 1, Section r, of the Environmental Document Reporting Procedures and Guidelines adopted by your Board on November 17, 1987, and Section 15062 (b) (3) of the State CEQA Guidelines.
4. Authorize the Chief Administrative Office (CAO), the ISD and DPSS to implement the project.

#### **PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION**

The proposed lease will expand the Medi-Cal Multi-Year Funding Plan through the establishment of a third Medi-Cal regional office and employment of 307 new staff. The two other regional offices are located in Hawthorne and Northridge. The staff of the third Medi-Cal regional office will monitor and maintain new caseloads and existing caseload reallocated from other locations. The facility will house case specialists and administrators in receipt of Medi-Cal mail-in applications. Due to the administrative nature of the program, the office will have very limited public contact.

#### **IMPLEMENTATION OF STRATEGIC PLAN GOALS**

The Countywide Strategic Plan directs that we provide organizational effectiveness and ensure service delivery systems are efficient, effective and goal oriented (Goal 3) and that we strengthen the County's fiscal capacity (Goal 4). The proposed action will provide leased space for a new Medi-Cal regional office.

### **FISCAL IMPACT/FINANCING**

The proposed full service gross lease will provide 54,722 rentable square feet of office space and 245 non-exclusive structured parking spaces included in the base rent. The proposed lease rate is \$1.65 per rentable square foot, \$90,292 per month or \$1,083,502 annually.

<b>9800 South La Cienega Blvd.</b>	<b>Proposed Lease</b>
Area (Square Feet)	54,722
Term	Ten years
Annual Base Rent	<u>\$1,083,502</u> (\$19.80)
Option to Renew	Two five-year options at 95 percent of rental rates in the building
Annual Rental adjustment	4 percent fixed
Base TIs	\$820,830/\$15 per rentable square foot (non-reimbursable)
Additional TIs	\$3,283,320/\$60 per rentable square foot (lump sum or amortized at 9 percent)
Change Order allowance	\$273,610/\$5 per rentable square foot (lump sum or amortized at 9 percent)
Parking	245 structured spaces
Cancellation	At any time after 60 months of the lease term upon 180 days prior written notice

Sufficient funds are included in the 2007-08 Rent Expense budget as proposed and will be charged back to the department. The staff and other direct program costs associated with the Medi-Cal program will be 100 percent subvented by State funds; however, space expense is included in the department's overhead, allocated across all programs, and is reimbursed on the departmentwide 92 percent blended average.

### **FACTS AND PROVISIONS/LEGAL REQUIREMENTS**

The proposed lease will provide 54,722 rentable square feet of office space and 245 parking spaces included in the base rent. The proposed lease includes the following provisions:

- The ten-year term will commence upon substantial completion and County acceptance of the Tenant Improvement (TI).
- The monthly base per square foot rental rate will be \$1.65.
- The base rent will be subject to annual fixed adjustment of 4 percent.

- The County will have two options to renew the term, each for an additional five years under the same terms and conditions as in the proposed lease except that the rental rate will be adjusted to 95 percent of the Market Rent as defined in the lease.
- The County will have the right to cancel the lease at any time after 60 months of the lease term by giving Landlord not less than 180 days prior written notice and payment of a cancellation fee equal to the unamortized balance of Additional TI costs.
- The Landlord, at its sole cost and expense, will provide the payment of all taxes, insurance, utilities and maintenance associated with the County's occupancy and there will not be any expenses passed through to the tenant.
- The Landlord will provide the County a non-reimbursable base TI allowance of \$820,830, or \$15 per rentable square foot of the premises, an additional TI allowance of \$3,283,320 or \$60 per rentable square foot of the premises and a Change Order allowance of \$273,610 or \$5 per rentable square foot of the premises for TIs and furniture. The expended portion of the Additional TI and Change Order allowances will be reimbursed to the Landlord, either paid in lump sum or amortized at 9 percent over the lease term, at tenant's option.
- After hours use of electricity for HVAC will be paid directly by the County.

The CAO Real Estate Division staff surveyed the immediate area to determine the availability of comparable and more economical sites. Staff was unable to identify any sites in the surveyed area that could accommodate this requirement more economically. Based upon the survey, staff has established that the annual rental range for similar space is between \$18.00 and \$27.00 per square foot on a full service gross basis. The annual rental rate of \$19.80 per square foot, with parking and without base year expenses, is in the lower market range for full service market rates in the area and represents a competitive rental rate. Attachment B shows all County owned and leased facilities countywide of equal or greater size.

### **ENVIRONMENTAL DOCUMENTATION**

The CAO has made an initial study of environmental factors and has concluded that this project is exempt from CEQA as specified in Class 1, Section r, of the Environmental Document Reporting Procedures and Guidelines adopted by your Board November 17, 1987, and Section 15061 (b)(3) of the State CEQA Guidelines.

There is no space available for lease in the building that can accommodate a child care center.

The Honorable Board of Supervisors  
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The Department of Public Works inspected the facility for seismic safety and American with Disabilities Act (ADA) accessibility and has found it suitable for County occupancy.

The proposed lease was submitted for review to your Board's appointed Real Estate Management Commission on May 16, 2007. After careful review, the Commission approved the lease.

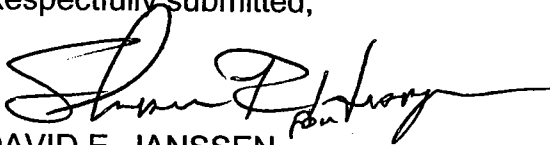
**IMPACT ON CURRENT SERVICES (OR PROJECTS)**

It is the recommendation of the CAO and DPSS that the proposed lease is in their best interest as it provides the County the right to utilize the premises in accordance with the aforementioned plan. In accordance with your Board's policy on the housing of any County offices or activities, DPSS concurs in this recommendation.

**CONCLUSION**

It is requested that the Executive Officer, Board of Supervisors, return two originals of the executed lease and the adopted, stamped Board letter and two certified copies of the Minute Order to the CAO, Real Estate Division at 222 South Hill Street, Fourth Floor, Los Angeles, CA 90012 for further processing.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "David E. Janssen", with a stylized flourish at the end.

DAVID E. JANSSEN  
Chief Administrative Officer

DEJ:WLD  
CEM:MM:hd

Attachments (2)

c: County Counsel  
Department of Public Social Services  
Internal Services Department

## Attachment A

DEPARTMENT OF PUBLIC SOCIAL SERVICES  
9800 LA CIENEGA BOULEVARD, INGLEWOOD

Asset Management Principles Compliance Form<sup>1</sup>

<b>1.</b>	<b><u>Occupancy</u></b>		<b>Yes</b>	<b>No</b>	<b>N/A</b>
A	Does lease consolidate administrative functions? <sup>2</sup>				<b>X</b>
B	Does lease co-locate with other functions to better serve clients? <sup>2</sup>				<b>X</b>
C	Does this lease centralize business support functions? <sup>2</sup>				<b>X</b>
D	Does this lease meet the guideline of 200 sq.ft of space per person? <sup>2</sup> <b>178/sq. ft.</b>		<b>X</b>		
<b>2.</b>	<b><u>Capital</u></b>				
A	Should this program be in leased space to maximize State/Federal funding?		<b>X</b>		
B	If not, is this a long term County program?				<b>X</b>
C	Is it a substantial net County cost (NCC) program?			<b>X</b>	
D	If yes to 2 B or C; is it a capital lease or an operating lease with an option to buy?				<b>X</b>
E	If no, are there any suitable County-owned facilities available?			<b>X</b>	
F	If yes, why is lease being recommended over occupancy in County-owned space?				<b>X</b>
G	Is Building Description Report attached as Attachment B?		<b>X</b>		
H	Was build-to-suit or capital project considered? <b>A project of this size is not suitable for build-to-suit or capital project and space is available in the lease market.</b>			<b>X</b>	
<b>3.</b>	<b><u>Portfolio Management</u></b>				
A	Did department utilize CAO Space Request Evaluation (SRE)?		<b>X</b>		
B	Was the space need justified?		<b>X</b>		
C	If a renewal lease, was co-location with other County departments considered?				<b>X</b>
D	Why was this program not co-located?				
	1. ___ The program clientele requires a "stand alone" parking area.				
	2. <u><b>X</b></u> No suitable County occupied properties in project area.				
	3. <u><b>X</b></u> No County-owned facilities available for the project.				
	4. ___ Could not get City clearance or approval.				
	5. ___ The Program is being co-located.				
E	Is lease a full service lease? <sup>2</sup>		<b>X</b>		
F	Has growth projection been considered in space request?		<b>X</b>		
G	Has the Dept. of Public Works completed seismic review/approval?		<b>X</b>		
	<sup>1</sup> As approved by the Board of Supervisors 11/17/98				
	<sup>2</sup> If not, why not?				

**DEPARTMENT OF PUBLIC SOCIAL SERVICES  
9800 SOUTH LA CIENEGA BOULEVARD, INGLEWOOD**

LACO	FACILITY NAME	ADDRESS	SQUARE GROSS	FEET NET	OWNERSHIP	SQ.FT. AVAILABLE
A477	ASSESSOR-NORTH DISTRICT OFFICE	13800 BALBOA BLVD, SYLMAR 91344	37000	33300	LEASED	NONE
Y481	SAN FERNANDO COURTHOUSE	900 3RD ST, SAN FERNANDO 91340	203225	113264	FINANCED	NONE
A503	DPSS-WEST VALLEY CALWORKS/GAIN REG II PROGRAM	21415 PLUMMER ST, CHATSWORTH 91311	97280	87552	LEASED	NONE
A504	DPSS-WEST VALLEY CALWORKS/IHSS PROGRAM OFFICE	21415 PLUMMER ST, CHATSWORTH 91311	67220	60498	LEASED	NONE
A362	DPSS-CANOGA PARK REGIONAL MEDI-CAL OFFICE	9035 CANOGA AVE, CANOGA PARK 91304	44835	32052	LEASED	NONE
X165	CHATSWORTH COURTHOUSE	9425 PENFIELD AVE, CHATSWORTH 91311	302435	165247	FINANCED	NONE
D310	DPSS-EAST VALLEY WS DISTRICT OFFICE	14545 LANARK ST, PANORAMA CITY 91402	96360	39588	OWNED	NONE
4400	VAN NUYS COURTHOUSE - WEST	14400 ERWIN ST (IN MALL), VAN NUYS 91401	320391	125801	FINANCED	NONE
7278	VAN NUYS COURTHOUSE - EAST	6230 SYLMAR AVE, VAN NUYS 91401	180296	88650	OWNED	NONE
A377	DPSS-EAST SAN FERNANDO GAIN REGION VII OFFICE	3307 N GLENOAKS BLVD, BURBANK 91504	35772	32195	LEASED	NONE
3599	BURBANK COURTHOUSE	300 E OLIVE AVE, BURBANK 91502	66698	52489	FINANCED	NONE
A145	CHILD SUPPORT SERVICES-DIVISION I HDQUARTERS	15531 VENTURA BLVD, ENCINO 91436-3157	45775	30602	LEASED	NONE
A276	DCFS-REGION V NORTH HOLLYWOOD SERVICE OFFICE	12020 CHANDLER BLVD, NORTH HOLLYWOOD 91607	43268	41105	LEASED	NONE
A481	DPSS-GLENDALE FAMILY SERVICE CENTER	4680 SAN FERNANDO RD, GLENDALE 91204	80000	70420	LEASED	NONE
4104	GLENDALE COURTHOUSE	600 E BROADWAY, GLENDALE 91205	69071	31547	OWNED	NONE
5397	PASADENA COURTHOUSE	300 E WALNUT ST, PASADENA 91101	228639	104855	FINANCED	NONE
A426	DCFS-REGION V PASADENA SERVICES OFFICE	532 E COLORADO BLVD, PASADENA 91101	75235	70721	LEASED	NONE
A605	DCFS-EAST SAN GABRIEL VALLEY REGION I	725 S GRAND, GLENDORA	109018	103567	LEASED	NONE
A471	THE ALHAMBRA COMPLEX - EAST TOWER	1000 S FREMONT AVE, ALHAMBRA 91803	194142	166446	LEASED	NONE
6144	MACLAREN CHILDREN'S CTR-ADMIN BLDG/ WINGS A-E	4024 N DURFEE AVE, EL MONTE 91732	71733	39555	OWNED	NONE
A527	HEALTH-ENVIRONMENTAL HEALTH HEADQUARTERS	5050 COMMERCE DR, BALDWIN PARK 91706	77700	66045	LEASED	NONE
X257	WEST COVINA COURTHOUSE	1427 WEST COVINA PKWY, WEST COVINA 91790	115964	68306	OWNED	NONE
A059	WEST COVINA REGIONAL SERVICES BUILDING	2934 E GARVEY AVE, WEST COVINA 91791-2191	58567	51256	LEASED	NONE
E420	DC&FS/DPSS/DMH-WEST LOS ANGELES DIST OFFICES	11390 W OLYMPIC BLVD, WEST LOS ANGELES 90064	68200	44482	LEASED	NONE
A528	DPSS-NEW RANCHO PARK DISTRICT OFFICE	11110 W PICO BLVD, LOS ANGELES 90064	69450	59033	LEASED	NONE
5421	BEVERLY HILLS COURTHOUSE	9355 BURTON WAY, BEVERLY HILLS 90210	80566	40892	FINANCED	NONE
A424	DPSS-EQUITABLE PLAZA BUILDING	3435 WILSHIRE BLVD, LOS ANGELES 90010	65872	62578	LEASED	NONE
A532	HEALTH-WILSHIRE METROPLEX BUILDING	3530 WILSHIRE BLVD, LOS ANGELES 90010	113027	101920	LEASED	NONE
A408	DCFS-THE U S BORAX BUILDING	3075 WILSHIRE BLVD, LOS ANGELES 90010	132488	105568	LEASED	NONE
X317	DCSS-LE SAGE COMPLEX 4 STORY BUILDING	3175 W 6TH ST, LOS ANGELES 90020	52230	42341	OWNED	NONE
A413	HUMAN RESOURCES-WILSHIRE SQUARE TWO BUILDING	3333 WILSHIRE BLVD, LOS ANGELES 90010-4109	76304	65438	LEASED	NONE
A425	DCFS-DEPARTMENTAL HEADQUARTERS BUILDING	425 SHATTO PL, LOS ANGELES 90020	80756	76065	LEASED	NONE
X550	MENTAL HEALTH-LE SAGE COMPLEX TOWER	550 S VERMONT AVE, LOS ANGELES 90020-1991	171651	149668	OWNED	NONE
B695	HEALTH-IMMUNIZATION PRGM/ENVIRONMENTAL HEALTH	695 S VERMONT AVE, LOS ANGELES 90010	58572	54930	LEASED	NONE
C660	DPSS-GAIN PROGRAM REG IV/ MEDI-CAL OUTSTATION	2910 W BEVERLY BLVD, LOS ANGELES 90057	120327	33635	LEASED	NONE
A360	DPSS-METRO NORTH AP/ CALWORKS DISTRICT OFFICE	2601 WILSHIRE BLVD, LOS ANGELES 90057	62000	60140	LEASED	NONE
B922	DPSS-WILSHIRE SPECIAL DISTRICT OFFICE	2415 W 6TH ST, LOS ANGELES 90057	46228	42065	LEASED	NONE
6518	THE ADAMS & GRAND BUILDING	2615 S GRAND AVE, LOS ANGELES 90007	215439	183874	OWNED	NONE
5353	DPSS-METRO SPECIAL DISTRICT OFFICE	2707 S GRAND AVE, LOS ANGELES 90007	115242	89650	OWNED	NONE
A159	DISTRICT ATTORNEY-FIGUEROA PLAZA	201 N FIGUEROA ST, LOS ANGELES 90012	87810	83420	LEASED	NONE
5546	DHS-CENTRAL PUBLIC HEALTH CENTER	241 N FIGUEROA ST, LOS ANGELES 90012	60924	34748	OWNED	NONE
5456	HEALTH SERVICES ADMINISTRATION BUILDING	313 N FIGUEROA ST, LOS ANGELES 90012	221359	134851	OWNED	NONE
0181	KENNETH HAHN HALL OF ADMINISTRATION	500 W TEMPLE ST, LOS ANGELES 90012-2713	1916180	1182914	FINANCED	NONE
0181	KENNETH HAHN HALL OF ADMINISTRATION	500 W TEMPLE ST, LOS ANGELES 90012-2713	958090	591457	FINANCED	NONE
3154	CLARA SHORTRIDGE FOLTZ CRIMINAL JUSTICE CENTR	210 W TEMPLE ST, LOS ANGELES 90012	1036283	399535	FINANCED	NONE
0156	HALL OF RECORDS	320 W TEMPLE ST, LOS ANGELES 90012	438095	258537	OWNED	NONE
3102	JUVENILE HALL-ADMINISTRATION BUILDING-4	1605 EASTLAKE AVE, LOS ANGELES 90033	75907	33945	OWNED	NONE
4946	MED CTR-INTERNS & RESIDENTS BUILDING	2020 ZONAL AVE, LOS ANGELES 90033	142448	79494	OWNED	NONE
X201	EDMUND D EDELMAN CHILDREN'S COURT	201 CENTRE PLAZA DR, MONTEREY PARK 91754	275530	181958	FINANCED	NONE
5863	ISD-ADMINISTRATIVE HEADQUARTERS	1100 N EASTERN AVE, LOS ANGELES 90063	80309	58826	FINANCED	NONE
X167	SHERMAN BLOCK SHERIFF'S HEADQUARTERS BUILDING	4700 W RAMONA BLVD, MONTEREY PARK 91754	125000	106250	FINANCED	NONE
3241	EAST LOS ANGELES COURTHOUSE	214 S FETTERLY AVE, EAST LOS ANGELES 90022	126972	63347	FINANCED	NONE
A275	COMMUNITY DEVELOPMENT COMMISSION HEADQUARTERS	2 CORAL CIR, MONTEREY PARK 91755	67500	60750	LEASED	NONE
A493	SAN GABRIEL VALLEY FAMILY SERVICE CENTER I	3350 AEROJET AVE, EL MONTE 91731	120000	108000	LEASED	NONE
A554	SAN GABRIEL VALLEY FAMILY SERVICE CENTER II	3400 AEROJET AVE, EL MONTE 91731	131806	120000	LEASED	NONE
A522	DHS/DPSS/DCFS-TELSTAR EL MONTE COUNTY CENTER	9320 TELSTAR AVE, EL MONTE 91731	163000	146700	LEASED	NONE
6064	EL MONTE COURTHOUSE	11234 E VALLEY BLVD, EL MONTE 91731	136512	64786	OWNED	NONE
A130	DPSS-ADMINISTRATIVE HEADQUARTERS	12860 CROSSROADS PKWY SO, CITY OF INDUSTRY 9174	55000	41943	LEASED	NONE
D602	DPSS-POMONA WS DISTRICT OFFICE	2040 W HOLT AVE, POMONA 91768	54265	39418	LEASED	NONE
A376	DCFS-POMONA WASHINGTON MUTUAL BUILDING	100 W 2ND ST, POMONA 91766	37315	35449	LEASED	NONE
A437	DCFS-REGION II SERVICES - WATERIDGE BUILDING	5100 W GOLDLEAF CIR BUILDING C, LOS ANGELES 9005	52370	46086	LEASED	NONE
A436	DPSS-EXPOSITION PARK FAMILY SERVICE CENTER	3833 S VERMONT AVE, LOS ANGELES 90037	127511	110500	LEASED	NONE
A570	CHILD SUPPORT SERVICES-INTERSTATE DIVISION	5701 S EASTERN AVE, CITY OF COMMERCE 90040	61130	55017	LEASED	NONE
A133	CHILD SUPPORT SERVICES-ADMINISTRATIVE HDQTERS	5770 S EASTERN AVE, CITY OF COMMERCE 90040-2924	84477	63413	LEASED	NONE
5428	DPSS-BELVEDERE AP DISTRICT OFFICE	5445 E WHITTIER BLVD, EAST LOS ANGELES 90022	70493	49261	OWNED	NONE
A460	DHS-FERGUSON ADMINISTRATIVE SERVICES CENTER	5555 FERGUSON DR, CITY OF COMMERCE 90022	268400	246550	OWNED	NONE
A378	DPSS-AIRPORT/WESTSIDE GAIN REGION I OFFICE	5200 W CENTURY BLVD, WESTCHESTER 90045	50147	47640	LEASED	NONE
A614	DPSS-SOUTHWEST SPEC DIST (VERMONT VILLAGE)	1819 W 120TH BLVD, LOS ANGELES	88546	84119	LEASED	NONE
A085	DPSS-SOUTHWEST SPEC DIST/ PROBATION-CENTINELA	1326 W IMPERIAL HWY, LOS ANGELES 90044	153986	127700	OWNED	NONE
5721	DPSS-SOUTH CENTRAL AP DISTRICT OFFICE	10728 S CENTRAL AVE, LOS ANGELES 90002	51991	32463	OWNED	NONE
X349	LYNWOOD REGIONAL JUSTICE CENTER COURT(CLOSED)	11701 S ALAMEDA ST, LYNWOOD 90262	62078	53480	FINANCED	NONE
A755	PUBLIC LIBRARY-ADMINISTRATION HEADQUARTERS	7400 E IMPERIAL HWY, DOWNEY 90242	68000	55733	FINANCED	NONE

**COUNTY OF LOS ANGELES  
CHIEF ADMINISTRATIVE OFFICE  
LEASE AGREEMENT**

**DEPARTMENT: PUBLIC SOCIAL SERVICES**

**as Tenant**

**LANDLORD: 9800 LA CIENEGA, LLC  
a California Limited Liability Company**

**9800 LA CIENEGA BOULEVARD**

**INGLEWOOD**



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#### Landlord's Work Letter

Addendum A – Base Building Improvements  
Addendum B – Tenant Improvements  
Addendum C – Form of Budget  
Addendum D – Costs of Tenant Improvements

#### Supplemental Lease Documents:

Document I: Subordination, Non-disturbance and Attornment Agreement  
Document II: Tenant Estoppel Certificate  
Document III: Community Business Enterprises Form  
Document IV: Memorandum of Lease Terms  
Document V: Request for Notice

COUNTY OF LOS ANGELES  
CHIEF ADMINISTRATIVE OFFICE  
LEASE AGREEMENT

THIS LEASE is entered into as of the \_\_\_\_\_ day of \_\_\_\_\_, 2007 ("Lease") between 9800 LA CIENEGA, LLC, A CALIFORNIA LIMITED LIABILITY COMPANY ("Landlord"), and COUNTY OF LOS ANGELES, a body politic and corporate ("Tenant").

Landlord and Tenant agree:

1. BASIC LEASE INFORMATION

1.1. Terms

The following terms as used herein shall have the meanings provided in this Section 1, unless otherwise specifically modified by provisions of this Lease:

a. Landlord's Address For Notice:	9841 Airport Boulevard, Suite 1510, Los Angeles, California 90045 Attn: Property Manager  With a copy to:  3530 Wilshire Boulevard, Suite 1800 Los Angeles, California 90010 Attn: Jason Cha, Esq.
b. Tenant's Address For Notice:	Board of Supervisors Kenneth Hahn Hall of Administration, Room 383 500 West Temple Street Los Angeles, California 90012  With a copy to:  Chief Administrative Office Real Estate Division 222 South Hill Street, 3 <sup>rd</sup> Floor Los Angeles, California 90012 Attention: Director of Real Estate Fax Number: (213) 217- 4971
c. Premises:	Approximately 54,722 rentable square feet in the Building, more particularly described as the entire 10 <sup>th</sup> and 11 <sup>th</sup>

	floors (defined below) as shown on Exhibit A attached hereto.
d. Building:	The Building is located at 9800 La Cienega Boulevard, Inglewood ("Building"), which is located upon the real property described more particularly in Exhibit B attached hereto (the "Property");
e. Term:	10 years commencing upon Substantial Completion of the Premises as defined in Section 4 (the "Commencement Date") and terminating at midnight on or before the day before the 10 <sup>th</sup> the anniversary of the Commencement Date (the "Termination Date"), subject to earlier termination by Tenant as provided herein. The phrase "the Term hereof" as used in this Lease, or words of similar import, shall refer to the initial Term of this Lease together with any additional Extension Term (defined in Subsection 4.5) for which an option has been validly exercised.
f. Projected Commencement Date:	<u>March 1, 2008</u>
g. Commencement Date:	Upon Substantial Completion of the Premises (the "Commencement Date"). "Substantial Completion" is defined in Section 4.
h. Irrevocable Offer Expiration Date:	<u>January 1, 2008</u>
i. Basic Rent:	\$90,291.30 per month (which is based upon a rental rate of \$1.65 per rentable square foot (adjustable only as provided in the Lease hereof.)
j. Early Termination Notice Date:	At or after the last day of the 54 <sup>th</sup> full calendar month of the Lease term as provided in Section 4(d) hereof.

k. Rentable Square Feet in the Premises:	<u>54,722</u>
l. Use:	General office use of for any other lawful purposes not incompatible with other uses in the Building.
m. Initial Departmental Use:	General office use for Public Social Services
n. Parking Spaces and Parking Passes:	245 unreserved parking spaces and 307 parking passes, as defined in Section 20.
o. Normal Working Hours:	7:00 a.m. to 6:00 p.m., Monday through Friday and 9:00 a.m. to 1:00 p.m. Saturday, except New Year's Day, President's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day (on the days such holidays are generally observed) and such other holidays as are generally recognized by the County of Los Angeles, California.
p. Asbestos Report:	As defined in Section 10(a)
1.2. Defined Terms Relating to Landlord's Work Letter	
a. Base Tenant Improvement Allowance:	\$820,830 or \$15 per rentable square foot of the Premises
b. Additional Tenant Improvement Allowance:	\$3,283,320 or \$60 per rentable square foot of the Premises.
c. Maximum Change Order Allowance:	\$273,610 (i.e., \$5 per rentable square foot of the Premises)
d. Additional Tenant Improvement and Change Order Amortization Rate:	9% per annum
e. Basic Rent Reduction:	<u>None</u>
f. Tenant's Work Letter Representative:	Manuel Martinez or an assigned staff person of the Chief Administrative Office,

	Real Estate Division
g. Landlord's Work letter Representative:	<u>Conrad Klingenstein</u> or an assigned staff person of the Landlord.
h. Landlord's Address for Work letter Notice:	<u>9841 Airport Boulevard, Suite 1510,</u> <u>Los Angeles, California 90045</u> <u>Attn: Property Manager</u>  <u>With a copy to:</u>  <u>3530 Wilshire Boulevard, Suite 1800</u> <u>Los Angeles, California 90010</u> <u>Attn: Jason Cha, Esq.</u>
i. Tenant's Address for Work Letter Notice	Board of Supervisors Kenneth Hahn Hall of Administration, Room 383 500 West Temple Street Los Angeles, California 90012  With a copy to:  Chief Administrative Office Real Estate Division 222 South Hill Street, 3 <sup>rd</sup> Floor Los Angeles, California 90012 Attention : Director of Real Estate Fax Number: (213) 217-4971
1.3. Exhibits to Lease:  (executed concurrently with this Lease and made a part hereof by this reference):	Exhibit A - Floor Plan of Premises Exhibit B - Legal Description of Property Exhibit C- Commencement Date Memorandum and Confirmation of Lease Terms Exhibit D- HVAC Standards Exhibit E - Cleaning and Maintenance
1.4. Landlord's Work Letter:  (executed concurrently with this Lease and made a part hereof by this reference):	Landlord's Work Letter Addendum A: Base Building Improvements Addendum B: Tenant Improvements Addendum C: Form of Budget Addendum D: Costs of Tenant Improvements

<p>1.5. Supplemental Lease Documents:</p> <p>(delivered to Landlord and made a part hereof by this reference):</p>	<p>Document I: Subordination, Non-disturbance and Attornment Agreement</p> <p>Document II: Tenant Estoppel Certificate</p> <p>Document III: Community Business Enterprises Form</p> <p>Document IV: Memorandum of Lease</p> <p>Document V: Request for Notice</p>
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## 2. PREMISES

(a) Landlord does hereby lease to Tenant, and Tenant does hereby lease from Landlord, upon the terms and conditions herein set forth, the Premises described in Section 1 and Exhibit A attached hereto.

(b) Tenant shall have the right within 90 days of approval of this Lease by the Board of Supervisors of the County of Los Angeles ("Board of Supervisors") to field-measure and verify the exact footage of the Premises and/or the Building. All measurements shall be taken in accordance with the methods of measuring rentable/usable area as described in the Standard Method for Measuring Floor Area in Office Buildings, ANSI Z65.1-1996, as promulgated by the Building Owners and Management Association ("BOMA") International except that no penthouse mechanical room space shall be included in the measurement. Should this measurement be less than the square footage stated above, Tenant shall have the right to adjust such square footage and reduce the Basic Rent in Section 1 accomplished by the mutual execution of a memorandum of understanding between the Landlord and the Tenant. Landlord acknowledges the space has been marketed at the above-indicated rental amount and in the event of subsequent physical measurements, Landlord agrees there will be no adjustment made to either the square footage or the Basic Rent in the event the measured square footage exceeds the amount represented by Landlord. Should Landlord and Tenant not agree with respect to the results of the measurement conducted pursuant to this Subsection 2.2 Landlord shall appoint an independent firm or person who is experienced in making such measurements whose determination with respect to which measurement is correct shall be final and binding upon the parties. Landlord and Tenant shall share equally in the fees of such firm.

## 3. COMMON AREAS

Tenant may use the following areas ("Common Areas") in common with Landlord and other tenants of the Building: the entrances, lobbies and other public areas of the Building, walkways, landscaped areas, driveways necessary for access to the Premises, parking areas and other common facilities designated by Landlord from time to time for common use of all tenants of the Building. Tenant shall comply



with all reasonable, non-discriminatory rules and regulations regarding the use of the Common Area established by Landlord.

#### 4. COMMENCEMENT AND EXPIRATION DATES

(a) Term. The term of this Lease shall commence upon the Commencement Date and terminate on the Termination Date. Within 30 days of determining the Commencement Date, Landlord and Tenant shall acknowledge in writing the Commencement Date by executing the Commencement Date Memorandum and Confirmation of Lease Terms attached as Exhibit C. The Commencement Date shall mean the date upon which the Premises are Substantially Complete. The term "Substantial Completion" as used in this Lease shall mean compliance with all of the following:

- (1) The shell and core of the Building are complete and in compliance with all applicable laws and codes, and all of the building systems are operational to the extent necessary to service the Premises;
- (2) Landlord has sufficiently completed all the work required to be performed by Landlord in accordance with this lease, including the installation of modular furniture systems, if so required (except minor punch list items which Landlord shall thereafter promptly complete), such that Tenant can conduct normal business operations from the Premises;
- (3) Landlord has obtained a certificate of occupancy for the Building, or a temporary certificate of occupancy for that portion of the Building that includes all of the Premises (i.e., an approval by the Los Angeles Fire Department), or its equivalent;
- (4) Tenant has been provided with the number of unreserved parking spaces and parking passes to which it is entitled under this Lease; and
- (5) If Landlord is responsible for the installation of telecommunications systems, then such systems shall be completely operational.

(b) Termination Right. If the Commencement Date has not occurred within 120 days from the Projected Commencement Date, subject to Tenant Delays or force Majeure Delays as provided in Landlord's Work letter, which has been executed concurrently herewith, Tenant may thereafter, at any time before the Commencement Date occurs, terminate this Lease effective upon the giving of written notice to Landlord and the parties shall have no further obligations to one another hereunder.

(c) Early Access. Tenant shall be entitled to access the Premises not less than 30 days prior to the Commencement Date for the purpose of installing Tenant's furniture, fixtures and equipment in the Premises. Such early access shall be subject to all provisions hereof but shall not advance the Termination date, and Tenant shall not pay Basic Rent for such early access period.

(d) Early Termination. Tenant shall have the right to terminate this Lease at or any time after the Early Termination Notice Date, as defined in Section 1, by giving Landlord not less than 180 days prior written notice executed by the Chief Administrative Officer of Tenant. In the event of such termination, Tenant shall pay Landlord a termination fee in an amount equal to the cost of the unamortized Additional Tenant Improvements including Change Orders (as defined in the Landlord's Work Letter attached hereto), if any, not yet paid by Tenant pursuant to Sections 6.2., 6.3, and 8 of the Landlord's Work Letter. Said termination fee shall be paid within 30 days after such termination.

(e) Options to Extend

(1) Terms of Options. Provided that no material Default has occurred and is continuing under the Lease at the time the option is exercised, Tenant shall have two (2) options to renew this Lease for an additional period of sixty (60) months each (respectively, the "First Extension Term" and the "Second Extension Term", and collectively, the "Extension Term(s)").

(2) Exercise of Option. Tenant must exercise its options to extend this Lease by

(i) giving Landlord written notice of its intention to do so (its "Notice of Intent") which shall be no earlier than three hundred sixty-five (365) days prior to the end of the initial Term, or the First Extension Term, as applicable, and

(ii) after Market Rental Value has been determined as provided below, and after the Board of Supervisors has approved the exercise of the option to renew, by giving written notice of its election to exercise such option. It is understood that Tenant will not exercise its option until after the Board of Supervisors has approved doing so, which will not be prior to the determination of the Market Rental Value as provided below. If the Board of Supervisors has not approved the exercise of such option prior to the expiration of the Term of this Lease as then in effect, Tenant shall be entitled to holdover as provided in this Lease.

(3) Terms and Conditions of the Extension Terms. Extension Terms shall be on all the terms and conditions of this Lease, except that Basic Rent during Extension Terms shall be equal to ninety-five percent (95%) of the Building's prevailing rate as of the commencement of the applicable Extension Term, and Landlord shall have no additional obligation for free rent, leasehold improvements or for any other tenant inducements for the Extension Terms.

(4) Agreement on Basic Rent. Landlord and Tenant shall have ninety (90) days after Landlord receives the Notice of Intent in which to agree on the Basic Rent during the applicable Extension Term. Basic Rent during the Extension Term(s) shall be equal to ninety-five percent (95%) of the Building's prevailing rate calculated as of the date Tenant gives its Notice of Intent with respect to its first and second options to extend, respectively.

(5) Amendment of Lease. Immediately after the Board of Supervisors approves the exercise of any option granted pursuant to this Section 33, and such option is exercised, Landlord and Tenant shall execute an amendment to this Lease setting forth the new Basic Rent in effect.

5. RENT

(a) The first full calendar month's rent shall be due and payable within 30 days of the Commencement Date in the total amount shown in Section 1(i) hereof. A monthly installment in the same amount, subject to the adjustments described herein below, shall be due and payable without demand on or before the first day of each calendar month succeeding the Commencement Date during the Term, except that Rent for any fractional calendar month at the commencement or end of the Term shall be prorated on a daily basis, provided that Landlord shall file a payment voucher with the Auditor of the County of Los Angeles for the monthly Rent prior to the Commencement Date for the initial month(s) of the Term up to and including June, and annually thereafter in June for the ensuing 12 months.

(b) From and after the first anniversary of the Commencement Date, on the first day of the first full calendar month thereafter (the "Adjustment Date") and on every anniversary of the Adjustment Date thereafter, Basic Rent shall be adjusted by applying a fixed annual adjustment of four percent (4%).

(c) Illustration of Formula. The formula for determining the new rent shall be as follows:

$$\begin{aligned} &1.04 \quad \quad \quad \times \$90,291.30 \text{ (Basic Rent)} \\ &\pm \text{ Amount needed to amortize Tenant's Additional Tenant} \\ &\quad \text{Improvements,} \\ &\quad \text{if any} \\ &\pm \text{ Amount needed to amortize change order costs, if any} \\ &= \text{Monthly Rent} \end{aligned}$$

(d) Limitations on Adjustment. In no event shall the monthly Basic Rent adjustment result in an annual increase greater than four percent (4%) per year of the Basic Rent.

6. USES. The Premises are to be used only for the uses set forth in Section 1 and for no other business or purpose; however, Landlord shall not unreasonably withhold its consent to change of use.

7. HOLDOVER. If Tenant remains in possession of the Premises or any part thereof after the expiration of the term of this Lease, such occupancy shall be a tenancy which is terminable only upon 90 days written notice from Landlord or 90 days written notice from the Chief Administrative Officer of Tenant. All of the terms, covenants and conditions of this Lease shall be applicable during any holdover period, except that Tenant shall pay to Landlord, as monthly rent for the period of any holdover, an amount equal to one hundred twenty five percent (125%) of the prevailing monthly Base Rent

(as such Base Rent may be adjusted from time to time in accordance with this Lease) plus all other charges payable under this Lease.

8. COMPLIANCE WITH LAW. Tenant shall, at Tenant's expense, comply promptly with all applicable statutes, ordinances, rules, regulations, orders and requirements in effect during the term hereof, regulating the use, occupancy or improvement of the Premises by Tenant. Landlord, not tenant, shall, at its sole cost, at all times cause the Premises and the Building to comply with all applicable statutes, ordinances, rules, regulations, orders and requirements in effect and binding upon Tenant or landlord during the Term hereof, including without limitation, the Americans with Disabilities Act, except to the extent such compliance is made necessary as a result of Tenant's particular use of or alterations or improvement to the Premises.

9. DAMAGE OR DESTRUCTION.

(a) Damage. In the event any portion of the Premises is damaged by fire or any other cause rendering the Premises totally or partially inaccessible or unusable and the Premises may be restored to a complete architectural unit of the same value, condition and character that existed immediately prior to such casualty in less than 180 days, then Landlord shall promptly, at Landlord's expense, repair such damage and this Lease shall continue in full force and effect. If all or any portion of the Premises shall be made untenable by fire or other casualty, Landlord shall immediately secure the area to prevent injury to persons and /or vandalism to the improvements. Landlord shall promptly, but in any event within ten (10) business days, cause an architect or general contractor selected by landlord to provide Landlord and Tenant with a written estimate of the amount of time required to substantially complete the repair and restoration of the Premises and make the Premises tenantable again using standard working methods. The failure to do so shall be a material default hereunder. Basic Rent shall abate to the extent that the Premises are unusable by Tenant. Tenant waives the provisions of California Civil Code Sections 1932(2) and 1933(4) with respect to any partial or total destruction of the Premises.

(b) Tenant Termination Right. In the event any portion of the Premises is damaged by fire or any other cause rendering the Premises totally or partially inaccessible or unusable and the Premises will not be restored to a complete architectural unit of the same value, condition and character that existed immediately prior to such casualty in less than 180 days for any reason, then Tenant may terminate this Lease by giving written notice within ten (10) days after notice from Landlord specifying such time period of repair; and this Lease shall terminate and the Basic Rent shall be abated from the date the Premises became untenable. In the event that Tenant does not elect to terminate this Lease, Landlord shall promptly commence and diligently prosecute to completion the repairs to the Building or Premises, provided insurance proceeds are available to repair the damages.

(c) Damage In Last Year. Notwithstanding the foregoing provisions, if any material destruction to the Premises occurs during the last year of the Term, either Landlord or Tenant may terminate this Lease by giving notice to the other not more than 30 days after such destruction, in which case:

- a. Landlord shall have no obligation to restore the Premises,
- b. Landlord may retain all insurance proceeds relating to such destruction, and
- c. this Lease shall terminate as of the date which is 30 days after such written notice of termination.

(d) Default By Landlord. If Landlord is required to repair and restore the Premises as provided for in this Section and Landlord should fail to thereafter pursue said repair and restoration work with reasonable diligence to completion, Tenant may:

- (1) Declare a default hereunder or
- (2) Perform or cause to be performed the restoration work and deduct the cost thereof plus interest thereon at ten percent (10%) per annum, from the Basic Rent next due as a charge against the Landlord.

#### 10. REPAIRS AND MAINTENANCE

(a) Landlord Representations. Landlord represents to Tenant that:

- (1) The Premises, the Building and all Common Areas (including electrical, heating, ventilating, and air conditioning ("HVAC"), mechanical, plumbing, gas and fire/life safety systems in the Building and similar building service systems) comply with all current laws, codes, and ordinances, including the Americans With Disabilities Act; and are in reasonable good working order and condition;
- (2) The Building and Premises comply with all covenants, conditions, restrictions and underwriter's requirement; and
- (3) The Premises, Building and Common Areas are free of the presence of Hazardous Materials (as hereinafter defined) and
- (4) Landlord has not received any notice from any governmental agency that the Building or the Premises are in violation of any law or regulation. Landlord represents, based upon a professional inspection of the Premises and the Building and the Asbestos Report that the Premises and the Building contain no asbestos containing materials (other than as may be reflected in the Asbestos Report). Landlord shall, prior to Tenant's occupancy, abate, at Landlord's sole cost and expense, all asbestos containing materials to the extent required by law and provide Tenant with an updated report from a licensed California Asbestos contractor to that effect.

(b) Landlord Obligations. Landlord shall keep and maintain in good repair and working order and promptly make repairs to and perform maintenance upon and replace as needed:

- (1) the structural elements of the Building, including without limitation, all permanent exterior and interior walls, floors and ceilings, roof, concealed plumbing, stairways, concealed electrical systems and telephone intra-building network cable;
- (2) mechanical (including HVAC defined below), electrical, plumbing and fire/life systems serving the Building;
- (3) the Common Areas;
- (4) exterior windows of the Building; and
- (5) elevators serving the Building.

(c) Landlord, at its sole cost and expense, shall also perform all maintenance and repairs to the Premises, and shall keep the Premises in good condition and repair, reasonable wear and tear excepted. Landlord's repair obligations include, without limitation, repairs to:

- (1) the floor covering (if such floor covering is carpeting it shall be replaced as needed but not less often than after five years of use);
- (2) interior partitions;
- (3) doors;
- (4) the interior side of demising walls (which shall be repainted as needed but not less often than every five years); and
- (5) signage.

(d) Tenant Obligations. Without limiting the foregoing, Tenant shall, at Tenant's sole expense, be responsible for the cost of repairing any area damaged by Tenant or Tenant's agents, employees, invitees and visitors and the repair of low voltage electronic, phone and data cabling and related equipment that is installed by or for the exclusive benefit of Tenant. All repairs and replacements shall:

- (1) be made and performed by contractors or mechanics approved by Tenant, which consent shall not be unreasonably withheld or delayed,
- (2) be at least equal in quality, value and utility to the original work or installation, and
- (3) be in accordance with all laws.

(e) Tenant's Right To Repair. If Tenant provides written notice (or oral notice in the event of an emergency such as damage or destruction to or of any portion of the Building structure and/or the Building systems and/or anything that could cause material disruption to Tenant's business) to Landlord of an event or circumstance which requires the action of Landlord with respect to repair and/or maintenance, and Landlord fails to provide such action within a reasonable period of time, given

the circumstances, after the giving of such notice, but in any event not later than five (5) days after the giving of such notice, then Tenant may proceed to take the required action (provided, however, that no such notice shall be required in the event of an emergency which threatens life or where there is imminent danger to property or a possibility that a failure to take immediate action could cause a material disruption in Tenant's normal and customary business activities). Tenant shall have access to the Building to the extent necessary to perform the work contemplated by this provision. If such action was required under the terms of this Lease to have been taken by Landlord and was not taken by landlord within such period (unless such notice was not required as provided above), and Tenant took such required action, then Tenant shall be entitled to prompt reimbursement by Landlord of Tenant's reasonable costs and expenses in having taken such action plus interest thereon at ten percent (10%) per annum. If not reimbursed by Landlord within ten (10) days, Tenant shall be entitled to deduct from Basic Rent payable by Tenant under this Lease the amount set forth in its invoice for such work. The remedies provided in this Section are in addition to the remedies provided in Section 14.

## 11. SERVICES AND UTILITIES

Landlord shall furnish the following services and utilities to the Premises:

(a) HVAC

Landlord shall furnish heating, ventilation and air conditioning ("HVAC"), during Normal Working Hours in amounts required for the use and occupancy of the Premises for normal office purposes to a standard comparable to other first-class buildings and not less than the standard set forth in Exhibit D attached hereto. At times other than Normal Working Hours (the "after-hours"), as defined in Section 1 herein, HVAC will be provided to Tenant upon no less than 48 hours prior notice to Landlord. Tenant shall pay for after-hours HVAC as additional rent in the amount of \$75 per hour for a minimum of two hours. This HVAC rate shall be subject to annual adjustment, with a maximum annual adjustment of 3%.

(b) Electricity

Landlord shall furnish to the Premises the amount of electric current comparable to other first-class buildings in the area in which the Premises is located but in any event not less than five watts of electric current (connected load) per square foot of Rentable Square Feet in the Premises for power and lighting and electric current for HVAC, and Landlord shall provide the existing or new transformers or sub-panels on each floor of the Premises necessary for Tenant to utilize such capacity in the Premises.

(c) Elevators

Landlord shall furnish freight and passenger elevator services to the Premises during Normal Working Hours. During all other hours, Landlord shall furnish passenger elevator cab service in the elevator bank serving the Premises on an as needed basis, and, by prior arrangement with Landlord's building manager, freight elevator service.

(d) Water

Landlord shall make available water for normal lavatory and potable water meeting all applicable governmental standards for drinking purposes in the Premises.

(e) Janitorial

Landlord shall provide janitorial service on five nights per week generally consistent with that furnished in comparable office buildings in the county of Los Angeles, but not less than the services set forth in the specifications set forth in Exhibit E attached hereto.

(f) Access

Landlord shall furnish to Tenant's employees and agents access to the Building, Premises and Common Areas on a seven day per week, 24 hour per day basis, subject to compliance with such reasonable security measures as shall from time to time be in effect for the Building.

12. LANDLORD ACCESS. Tenant shall permit Landlord and its agents to enter the Premises upon prior written notice for the purpose of inspecting the Premises for any reasonable purpose. If Landlord temporarily closes any portion of the Building or Premises, Basic Rent shall be prorated based upon the percentage of the Premises or Building rendered untenable and not used by Tenant. Landlord shall have the right at any and all time to enter the Premises in the event of an emergency.

13. TENANT DEFAULT

(a) Default

The occurrence of any one or more of the following events (a "Default") shall constitute a material default and breach of this Lease by Tenant:

(1) the failure by Tenant to make any payment of Basic Rent or any other payment required to be made by Tenant hereunder (except to the extent an offset is expressly permitted hereunder), as and when due and if the failure continues for a period of ten (10) days after written notice to Tenant;



(2) the failure by Tenant to observe or perform any of the other covenants, conditions or provisions of this Lease, where such failure shall continue for a period of 30 days after written notice from Landlord specifying in detail the nature of the default; provided, however, if more than 30 days are reasonably required for its cure then Tenant shall not be deemed to be in default if Tenant commences such cure within said 30-day period and thereafter diligently prosecutes such cure to completion.

(b) Termination

Tenant agrees that if a default should occur and should not be cured within the time periods set forth above, it shall be lawful for Landlord to terminate this lease upon the giving of written notice to Tenant. In addition thereto, Landlord shall have such other rights or remedies as may be provided by law.

(c) No Effect On Indemnity

Nothing in this Article shall be deemed to affect either Landlord or Tenant's right to indemnification under any indemnification clause or clauses set forth in this Lease.

14. LANDLORD DEFAULT

(a) Remedies

In addition to the provisions for Landlord's default provided by Sections 9(d) ("Default by Landlord"), 10(d) ("Tenant's Right to Repair"), 19 ("Insurance") and 20(b) ("Parking Remedies"), Landlord shall be in default in the performance of any obligation required to be performed by Landlord under this Lease if Landlord has failed to perform such obligation within 10 business days after the giving of written notice with respect thereto by Tenant (which notice shall be, if appropriate, the same notice given under Section 10(d)); provided, however, that if the nature of such default is such that the same cannot reasonably be cured within such 10-day period, Landlord shall not be deemed to be in default if Landlord shall within such period commence such cure and thereafter diligently prosecute the same to completion. If the default by Landlord ("Landlord Default") is of such a nature that it materially and substantially interferes with Tenant's occupancy and use of the Premises and if such Landlord Default is not cured within the foregoing cure period, then Tenant shall have the right, at its option, with or without further notice or demand of any kind to Landlord or any other person, to any one or more of the following described remedies in addition to all other rights and remedies provided at law or in equity or elsewhere herein:

- (1) to remedy such default or breach and deduct the costs thereof (including but not limited to attorney' fees) plus interest at the rate of ten (10%) per annum from the installments of Basic Rent next falling due;
- (2) to pursue the remedy of specific performance;
- (3) to seek money damages fro loss arising from Landlord's failure to discharge its obligations under this Lease or offset such damages against Basic Rent next coming due; and/or
- (4) to terminate this Lease.

(b) Waiver

Nothing herein contained shall relieve Landlord from its duty to effect the repair, replacement, correction or maintenance required to restore any affected services, or to perform any other obligations to the standard prescribed in this Lease, nor shall this Section be construed to obligate Tenant to undertake any such work.

(c) Emergency

Notwithstanding the foregoing cure period, Tenant may cure any default without notice where the failure promptly to cure such default would, in the reasonable opinion of Tenant, create or allow to persist an emergency condition or materially and adversely affect the operation of tenant's business in the Premises.

15. ASSIGNMENT AND SUBLETTING

Tenant may assign, mortgage, encumber or otherwise transfer this lease or sublet the whole or any part of the Premises without first obtaining Landlord's prior consent: provided, however, no such assignment, subletting or other transfer shall relieve Tenant of any liability under this Lease unless Landlord has given its written consent thereto, which Landlord shall not unreasonably withhold if the assignee has a financial condition which is reasonably sufficient for it to be responsible for all future obligations under this Lease.

16. ALTERATIONS AND ADDITIONS

(a) Landlord Consent

Tenant shall not make any structural alterations, improvements, additions, or utility installations in or about the Premises (collectively, "Alterations") without first obtaining the written consent of Landlord, which consent shall not be unreasonably withheld, conditioned or delayed. If Landlord fails to respond in writing within 30 days of such request, Landlord shall be deemed to approve the Alterations. In addition, Tenant shall give the Landlord not

less than 7 business days prior written notice before commencing any Alterations in or about the Premises to permit Landlord to post appropriate notices of non-responsibility.

(b) End of Term

Any Alterations not removed by Tenant shall become the property of Landlord and remain upon and be surrendered with the Premises at the expiration of the Term.

17. COMDEMNATION

(a) Controlling Terms

If during the Term, or during the period of time between the execution of this Lease and the Commencement Date, there is any taking of all or any part of the Premises or any interest in this Lease by Condemnation (as defined below), this Section shall determine the rights and obligations of Tenant and Landlord. "Condemnation" shall mean the exercise of any governmental power to take title to any portion of the Premises, whether by legal proceedings or otherwise, by a Condemnor, (as defined below) or a voluntary sale or transfer by Landlord to any Condemnor, either under threat of a Condemnor's exercise of such power or while legal proceedings are pending for the exercise of such power. "Condemnor" shall mean any public or quasi-public authority, or private corporation or individual, having the power of Condemnation.

(b) Total Taking

If the Premises are totally taken by Condemnation, this Lease shall terminate on the date the Condemnor has a right to possession of the Premises (the "Date of Taking").

(c) Partial Taking

If any portion, but not all, of the Premises is taken by Condemnation, this Lease shall remain in effect, except that Tenant may elect to terminate this Lease if, in Tenant's reasonable judgment, the remaining portion of the Premises (including the space available for parking) is rendered unsuitable for Tenant's continued use of the Premises. If Tenant elects to so terminate this Lease, Tenant must exercise its right to terminate by giving notice to Landlord within 30 days after the date that the nature and the extent of the Condemnation have been determined (the "Determination Date"), which notice shall set forth the date of termination. Such termination date shall not be earlier than 30 days or later than 90 days after Tenant has notified Landlord of its election to terminate; except that this Lease shall terminate

on the Date of Taking if the Date of Taking falls on a date before the date of termination as designated by Tenant. If Tenant does not so notify Landlord within 30 days after the Determination Date, all obligations of Tenant under this Lease shall remain in effect, except that Basic Rent shall be equitably abated.

(d) Restoration

Notwithstanding the preceding paragraph, if, within 30 days after the Determination Date, Landlord notifies Tenant that Landlord at its cost will add to the remaining Premises so that the area of the Premises and the space available for parking, will be substantially the same after the Date of Taking as they were before the Date of Taking, and Landlord commences the restoration promptly and, subject to reasonable allowance for delays that are not caused by Landlord, completes it within 90 days after Landlord so notifies Tenant, this Lease shall continue in effect. All obligations of Tenant under this Lease shall remain in effect, except that Basic Rent shall be equitably abated or reduced during the period from the Date of Taking until the completion of such restoration.

(e) Award

The Award (as defined below) shall be divided between Landlord and Tenant as their respective interests may appear. "Award" shall mean all compensation, sums or anything of value awarded, paid or received on a total or partial Condemnation of the Premises.

(f) Waiver of Statute

Landlord and Tenant hereby waive the provision of California Code of Civil Procedure Section 1265.130 allowing Landlord or Tenant to petition the Superior Court to terminate this Lease in the event of a partial taking of the Premises.

18. INDEMNIFICATION

(a) Tenant's Indemnity

Tenant shall indemnify, defend and hold Landlord harmless from and against all loss, cost and expense, including attorney's fees, arising from any injury or damage to any person or property, occurring in or about the Building or Premises as a result of any negligent act, omission or willful misconduct of Tenant or its employees, or arising from any breach or default under this Lease by Tenant. The foregoing provisions shall not be construed to make Tenant responsible for loss, damage, liability or expense resulting from injuries to third parties caused by the negligence or willful

misconduct of Landlord, or its officers, contractors licensees, agents, employees or invitees.

(b) Landlord's Indemnity

Landlord shall indemnify, defend and hold Tenant harmless from and against all loss, cost and expense, including attorneys' fees, arising from any injury or damage to any person or property, occurring in or about the Building or Premises as a result of any negligent act, omission or willful misconduct of Landlord, or its officers, contractors, licensees, agents, employees, guests, or visitors, or arising from any breach or default under this lease by Landlord. The foregoing provisions shall not be construed to make Landlord responsible for loss, damage, liability or expense resulting from injuries to third parties caused by the negligence or willful misconduct of tenant, or its officers, contractors, licensees, agents, employees or invitees.

19. INSURANCE

(a) Landlord's Insurance. During the term of this lease, Landlord shall maintain the following insurance:

(1) Commercial property insurance which shall:

- i. cover damage to Landlord's property, including improvements and betterments, from perils covered by the causes-of-loss special form (ISO form CP 10 30), and include ordinance or law coverage (and coverage against acts of terrorism to the extent such coverage is reasonably available and priced at commercially reasonable rates) and
- ii be written for full replacement cost of the property, with a deductible of no greater than 5% of the property value.

(2) General liability insurance (written on ISO policy form CG 00 01 or its equivalent) with limits of not less than the following:

- i. per occurrence and general aggregate amount of \$5,000,000;
- ii products/completed operations aggregate of \$2,000,000 and
- iii. personal and advertising injury of \$1,000,000.

(3) Failure by Landlord to maintain the insurance required by this Section and deliver evidence thereof as required by this Lease or to use any insurance proceeds to timely repair and restore the Premises shall constitute a material breach of this Lease.

(b) Insurance Requirements

All insurance policies required to be maintained by Landlord under this Lease shall be issued by insurance companies which have a Best's Rating of "AVII" or better and which are qualified to do business in the State of California. All liability and property damage and other casualty policies of Tenant shall be written as primary policies, not contributing with, and not in excess of coverage which Landlord may carry.

(c) Certificates

Landlord shall deliver to Tenant on the Commencement Date of this lease and thereafter at least 15 days prior to expiration of any insurance required to be carried hereunder, certificates of insurance evidencing this coverage with limits not less than those specified above. Certificates must document that each party has named the other as an additional insured (or equivalent) on its general liability and property insurance policy, and that Tenant has been named a loss payee on Landlord's commercial property insurance policy, as required. Further, all certificates shall expressly provide that no less than 30 days' prior written notice shall be given to Tenant in the event of material change to , expiration or cancellation of the coverages or policies evidenced by the certificates.

(d) Waiver of Subrogation

Landlord and Tenant each hereby waive their rights of subrogation against one another to the extent it is covered by the property insurance policies required to be carried hereunder. Landlord shall cause its insurance carriers to consent to the foregoing waiver of rights of subrogation against Tenant.

(e) Tenant's Insurance. During the term of this Lease, Tenant shall maintain the following insurance:

- (1) General liability insurance (written on ISO policy form CG 00 01 or its equivalent) with limits of not less than the following:
  - (1) per occurrence and general aggregate amount of \$5,000,000;
  - (2) products/completed operations aggregate of \$2,000,000 and
  - (3) personal and advertising injury of \$1,000,000.

- (2) Failure by Tenant to maintain the insurance required by this Section and deliver evidence thereof as required by this Lease shall constitute a material breach of this Lease. Tenant shall have the right to use its self-insurance programs to comply with any and/or all of the insurance requirements herein.

20. PARKING

(a) Tenant's Rights

Tenant shall have the right to the number of unreserved parking spaces in and parking passes to the parking structure immediately adjacent to the Building as set forth in Section 1 and as follows: a total of 307 parking passes with only 245 passes active at a time ("**Parking Arrangement**"). For example, if 245 parking passes are active at a given time, then the 246<sup>th</sup> parking pass holder and beyond must pay the prevailing rate for parking to enter the parking structure. Tenant, at its sole cost and expense, shall be responsible for making any necessary purchases and/or any necessary modifications to the parking software to accommodate said Parking Arrangement.

(b) Remedies

Landlord acknowledges that it is a material term of this Lease that Tenant receive all of the Parking Spaces and Passes to which it is entitled under this Lease for the entire Term of this Lease and that it would be impracticable and extremely difficult to fix the actual damages for a breach of such provisions. It is therefore agreed that if, for any reason whatsoever, a material number of the Parking Spaces and/or Passes required above are not available to Tenant, (in addition to the rights given to Tenant under Section 14 and Sections 9 and 17 in the event of casualty or condemnation) Tenant may:

- (1) Terminate this Lease by giving written notice of such termination to Landlord, which notice shall be effective 30 days thereafter or
- (2) Deduct from the Basic Rent thereafter accruing hereunder an amount equal to the amount that Tenant has paid for said Parking Spaces and/or Parking Passes.

21. ENVIRONMENTAL MATTERS

(a) Hazardous Materials

Tenant shall not cause nor permit, nor allow any of Tenant's employees agents, customers, visitors, invitees, licensee, contractor, assignees or subtenants to cause or permit, any Hazardous Materials to be brought upon stored, manufactured, generated, blended, handled, recycled, treated, disposed or used on, under or about the Premises, the Building or the Common Areas, except for routine office and janitorial supplies in usual and customary quantities stored, used and disposed of in accordance with all applicable Environmental Laws. As used herein, "Hazardous Materials" means any chemical, substance, material, controlled substance, object, condition, waste, living organism or combination thereof, whether solid,

semi solid, liquid or gaseous, which is or may be hazardous to human health or safety or to the environment due to its radioactivity, ignitability, corrosivity, reactivity, explosivity, toxicity, carcinogenicity, mutagenicity, phytotoxicity, infectiousness or other harmful or potentially harmful properties or effects, including, without limitation, molds, toxic levels of bacteria, tobacco smoke within the Premises, petroleum and petroleum products, asbestos, radon, polychlorinated biphenyls (PCBs), refrigerants (including those substances defined in the Environmental Protection Agency's "Refrigerant Recycling Rule," as amended from time to time) and all of those chemicals, substances, materials, controlled substances, objects, conditions, wastes, living organisms or combinations thereof which are now or become in the future listed, defined or regulated in any manner by any Environmental Law based upon, directly or indirectly, such properties or effects. As used herein, "Environmental Laws" means any and all federal, state or local environmental, health and /or safety-related laws, regulations, standard, decisions of courts, ordinances, rules, codes, orders, decrees, directives, guidelines, permits or permit conditions, currently existing and as amended, enacted, issued or adopted in the future which are or become applicable to Tenant, the Premises, the Building or the Common Areas.

(b) Landlord Indemnity

Landlord shall indemnify, protect, defend (by counsel acceptable to Tenant) and hold harmless Tenant from and against any and all claims, judgments, causes of action, damage, penalties, fine, taxes, costs, liabilities, losses and expenses arising at any time during or after the Term as a result (directly or indirectly) of or in connection with the presence of Hazardous Materials on, under or about the Premises, Building or Common Areas or other violation of laws relating to Hazardous Materials other than caused by Tenant. This indemnity shall include, without limitation, the cost of any required or necessary repair, cleanup or detoxification, and the preparation and implementation of any closure, monitoring or other required plans, as such action is required by local or state laws or any governmental agency. Landlord shall promptly deliver to Tenant a copy of any notice received from any governmental agency during the Term of this Lease concerning the presence of Hazardous Materials in the Building or the Premises. Landlord's obligations pursuant to the foregoing indemnity shall survive the expiration or termination of this Lease. A default by Landlord under this Section shall constitute a material default under this Lease.

22. ESTOPPEL CERTIFICATES. Tenant shall, within 30 days after written request of Landlord, execute, acknowledge and deliver to Landlord or its designee a written statement in the form of Document II in the Supplemental Lease Documents delivered to Landlord concurrently herewith (properly completed) but shall have no other obligation to deliver any other form of estoppel certificate. It is intended that any such



statement delivered pursuant to this Section may be relied upon by a prospective purchaser of Landlord's interest or holder of any mortgage upon Landlord's interest in the Premises.

23. TENANT IMPROVEMENTS

Prior to the Commencement Date, Landlord shall construct the Tenant Improvements in the manner set forth in the Landlord's Work Letter executed by Landlord and Tenant concurrently herewith.

24. LIENS. Tenant shall keep its interest in this Lease and the Premises free from any liens arising out of any work performed or material ordered or obligations incurred by Tenant. Landlord shall keep its interest in this Lease and the Premises free from any liens which would impair the interest of Tenant hereunder and hereby indemnifies and holds Tenant harmless from any liability or loss from any such lien.

25. SUBORDINATION AND MORTGAGES

(a) Subordination And Non-Disturbance

Tenant agrees, at Landlord's option, to subordinate this Lease to the lien of any mortgages or deeds of trust now or hereafter in force against the Building; provided however, Tenant's obligation to subordinate this Lease is expressly conditioned upon Tenant receiving a written agreement in the form of Document I in the Supplemental lease Documents delivered to Landlord concurrently herewith and provided further that no such subordination shall affect any option to extend the Term of this Lease, right of first offer to lease additional premises, option to purchase or right of first offer to purchase the Property which may be included herein.

(b) Existing Deeds of Trust

The beneficiary under any existing deed of trust affecting the Building shall provide a written agreement to Tenant in the form of Document I in the Supplemental Lease Documents delivered to Landlord concurrently herewith within 30 days after the execution of this Lease.

(c) Request for Notice

Landlord acknowledges that Tenant intends to record a Request for Notice with respect to any mortgages or deeds of trust affecting the Property in the form of Document V in the Supplemental Lease Documents delivered to Landlord concurrently herewith.

(d) Notice of Default

If any mortgagee or beneficiary under a deed of trust affecting the Property gives written notice of its name and address to Tenant by registered mail requesting any such notice with reference to this Section, Tenant agrees to use its best efforts (but without liability for failure to do so) to give such mortgagee a copy of any Notice of Default served upon Landlord hereunder which could permit Tenant to terminate this Lease and an additional ten (10) days within which to cure such Default.

26. SURRENDER OF POSSESSION. Subject to casualty, at the expiration of the Term of this Lease, whether by lapse of time or otherwise, Tenant shall promptly and peacefully surrender the Premises to Landlord in a "broom-clean" condition. Tenant may (but shall not be required to) remove, at its own expense, all fixtures, equipment and all other personal property placed or installed in or upon the Premises by Tenant, or under its authority (including any modular furniture).

27. SIGNAGE. Tenant, at its sole cost and expense, may install reasonably appropriate signs that conform with any and all applicable laws and ordinances only within and inside Tenant's Premises. Tenant shall not display any signs on the exterior or roof of the Building or in the common areas of the Building. Tenant may not install or display any signs, window coverings, blinds, or other items (including those located behind the Landlord-approved window coverings for the Building) visible from the exterior of the Premises without Landlord's prior written approval, which Landlord may, in Landlord's sole discretion, grant or withhold. Any signs, notices, logos, pictures, names or advertisements that are installed by or for Tenant without Landlord's approval may be removed without notice by Landlord at Tenant's expense.

28. QUIET ENJOYMENT

So long as Tenant is not in default hereunder, Tenant shall have the right to the quiet and peaceful enjoyment and possession of the Premises and the Common Areas during the Term of this Lease, subject to the terms and conditions of this Lease.

29. GENERAL

(a) Headings

Titles to Sections of this Lease are not a part of this lease and shall have no effect upon the construction or interpretation of any part hereof.

(b) Successors and Assigns

All of the covenants, agreements, terms and conditions contained in this lease shall inure to and be binding upon the Landlord and Tenant and their respective successors and assigns.

(c) Brokers

Landlord and Tenant each represent and warrant to each other that it has not engaged any broker, finder or other person who would be entitled to any commission or fees in respect of the negotiation, execution or delivery of this Lease other than as disclosed to the other in writing and shall indemnify and hold harmless each other against any loss, cost, liability or expense incurred by the other party as a result of any claim asserted by any such broker, finder or other person on the basis of any arrangements or agreements made or alleged to have been made in variance with this representation.

(d) Entire Agreement. This Lease (and the Landlord's Work Letter and supplemental Lease Documents) is the final and complete expression of Landlord and Tenant relating in any manner to the leasing, use and occupancy of the Premises, to Tenant's use of the Building and other matters set forth in this Lease. No prior agreements or understanding pertaining to the same shall be valid or of any force or effect and the covenants and agreements of this lease shall not be altered, modified or added to except in writing signed by both Landlord and Tenant.

(e) Severability. Any provision of this Lease which shall prove to be invalid, void or illegal shall in no way affect, impair or invalidate any other provision hereof and the remaining provisions hereof shall nevertheless remain in full force and effect.

(f) Notices. All notices and communications to any party hereunder shall be in writing and shall be deemed properly given if delivered personally, sent by registered or certified mail, postage prepaid, or by a recognized overnight commercial messenger providing proof of delivery, facsimile (electronically confirmed) to Landlord's Address for Notice and Tenant's Address for Notice as set forth in Section 1. Any notice so given shall be deemed to have been given as of the date of delivery (whether accepted or refused) established by U.S. Post Office return receipt or the overnight carrier's proof of delivery, as the case may be. Any such notice not so given shall be deemed given upon receipt to the same by the party to whom the same is to be given.

(g) Governing Law and Forum

This Lease shall be governed by and construed in accordance with the internal laws of the State of California. Any litigation with respect to this Lease shall be conducted in the County of Los Angeles, State of California.

(h) Waivers

No waiver by Landlord or Tenant of any provision hereof shall be deemed a waiver of any other provision hereof or of any subsequent breach by Landlord or Tenant of the same or any other provision. Landlord's or Tenant's consent to or approval of any act shall not be deemed to render unnecessary the obtaining of Landlord's or Tenant's consent to or approval of any subsequent act by Landlord or Tenant.

(i) Time of Essence

Time is of the essence for the performance of all of the obligations specified hereunder.

(j) Consent

Whenever any consent is required by Landlord or Tenant hereunder, such consent shall not be unreasonably withheld, conditioned or delayed and, unless otherwise specifically provided herein, shall be deemed granted if not refused within ten (10) days after written request is made therefore, together with all necessary information.

(k) Community Business Enterprises

Landlord shall complete and deliver to Tenant concurrently with the execution hereof a Community Business Enterprises form set forth as document III in the Supplemental Lease Documents delivered to Landlord concurrently herewith.

(l) Memorandum of Lease

If requested by Tenant, Landlord and Tenant shall execute and acknowledge a Memorandum of lease in the form of Document IV in the Supplemental Lease Documents delivered to Landlord concurrently herewith, which Memorandum may be recorded by Tenant in the Official Record of Los Angeles County.

30. AUTHORITY

Only the Board of Supervisors has the authority, by formally approving and/or executing this Lease, to bind the County to the terms included herein. Each individual executing this Lease on behalf of Tenant represents and warrants that he or she is duly authorized to execute and deliver this Lease on behalf of Tenant, and that this Lease is binding upon Tenant in accordance with its terms. Landlord understands that no material terms of this Lease may be altered or deleted, nor may any new material terms be added to this Lease, without the express written approval of the Board of Supervisors, either through an amendment to the lease or by other formal board action. No County officer, employee, agent or independent

contractor has any authority to alter, add or delete the material terms of this Lease and Landlord may not rely upon any representations to the contrary. This limitation of authority applies to all material terms of the lease including, without limitation, any monetary ceiling established for Tenant Improvements or other project costs of landlord which are subject to reimbursement by County. County shall not reimburse Landlord for any expenses which exceed this ceiling. Notwithstanding the foregoing, the Chief Administrative Officer of the County or its delegee (the "Chief Administrative Officer") may take any administrative act on behalf of Tenant hereunder which does not have the effect of increasing Basic Rent or other financial obligations of Tenant under this Lease, including without limitation, granting any approvals, terminating this lease in the manner provided herein by an Early Termination Notice or otherwise, signing estoppel certificates, signing the Commencement Date memorandum and Confirmation of Lease Terms or subordinating this Lease. Each individual executing this Lease on behalf of landlord represents and warrants that he or she is duly authorized to execute and deliver this Lease on behalf of Landlord, and that this Lease is binding upon Landlord in accordance with its terms.

31. ACKNOWLEDGEMENT BY LANDLORD

Landlord acknowledges that it is aware of the following provisions:

(a) Consideration of GAIN Program Participants

Should Landlord require additional or replacement personnel after the effective date of this Lease, Landlord shall give consideration for any such employment, openings to participants in the County Department of Public Social Services' Greater Avenues for Independence ("GAIN") Program who meet Landlord's minimum qualifications for the open position. The County will refer GAIN participants by job category to Landlord.

(b) Solicitation of Consideration

It is improper for any County officer employee or agent to solicit consideration in any form from a landlord with the implication, suggestion or statement that the landlord's provision of the consideration may secure more favorable treatment for the landlord in the award of the Lease or that landlord's failure to provide such consideration may negatively affect the County's consideration of the landlord's offer to lease. A landlord shall not offer or give, either directly or through an intermediary, consideration in any form to a County officer, employee or agent for the purpose of securing favorable treatment with respect to the award of the Lease.

Landlord shall immediately report any attempt by a County officer, employee or agent to solicit such improper consideration. The report shall be made either to the County manager charged with the supervision of the

employee or to the County Auditor-Controller's Employee Fraud hotline at (213) 974-0914 or (800) 544-6861. Failure to report such solicitation may result in the Landlord's submission being eliminated from consideration.

(c) Landlord Assignment

(1) Landlord may assign, transfer, mortgage, hypothecate or encumber Landlord's right, title and interest in and to this Lease or any portion thereof (including the right to receive rental payments but excluding its duties and obligations hereunder), and Landlord may execute any and all instruments providing for the payment of Basic Rent directly to any assignee or transferee, but only if the conditions set forth in the Section are met.

(2) Any document or agreement purporting to assign, transfer, mortgage, hypothecate or encumber Landlord's right, title and interest in and to this Lease or any portion thereof, is hereinafter referred to as a "Security Agreement." Any security Agreement which is executed without full compliance with the requirements of this Section shall be void.

(3) Each assignee or transferee under the Security Agreement shall certify and agree in writing that such assignee or transferee has read and is familiar with the requirements of Sections 5950-5955 of California Government code, which prohibits the offer or sale of any security constituting a fractional interest in this Lease or any portion thereof, without the prior written consent of the County. However, Landlord may not encumber the Property through any type of bond financing vehicle, including but not limited to certificate of participation financing.

(4) Violation by Landlord of the provisions of Section 5951 of the California Government Code will constitute a material breach of this Lease, upon which the County may impose damages in an amount equal to the greater of \$500,000 or 10% of the aggregate principal portion of all rental payments payable by the county during the entire Term of this Lease, it being expressly agreed that the aforesaid amount shall be imposed as liquidated damages, and not as a forfeiture or penalty. It is further specifically agreed that the aforesaid amount is presumed to be the amount of damages sustained by reason of any such violation, because from the circumstances and nature of the violation it would be impracticable and extremely difficult to fix actual damages. In addition, the County may exercise or pursue and other right or remedy it may have under this Lease or applicable law.

(5) Landlord shall give the County notice and a copy of each Security Agreement and any other instrument relating thereto (including, but not limited to, instruments providing for the payment of Basic Rent directly to an assignee or transferee) at least two weeks prior to the effective date thereof.

(6) Landlord shall not furnish any information concerning County or the subject matter of this lease (including, but not limited to, offering memoranda, financial statements, economic and demographic information, and legal opinions rendered by the office of counsel for the County) to any person or entity, except with County's prior written consent. Landlord shall indemnify, defend and hold county and its officers, agents and employee harmless from and against all claims and liability alleged to arise from the inaccuracy or incompleteness of any information furnished by Landlord in violation of this Section.

(7) The provisions of this Section shall be binding upon and applicable to the parties hereto and their respective successors and assigns. Whenever in this Section Landlord is referred to, such reference shall be deemed to include Landlord's successors or assigns, and all covenants and agreements by or on behalf of Landlord herein shall bind and apply to Landlord's successors and assigns whether so expressed or not.

### 32. IRREVOCABLE OFFER

In consideration for the time and expense that Tenant will invest, including, but not limited to, preliminary space planning, legal review, and preparation and noticing for presentation to the Tenant Real Estate Management Commission of Los Angeles County in reliance on Landlord's agreement to lease the Premises to Tenant under the terms of this Lease, Landlord irrevocable offers to enter into this lease and not to revoke this offer until the Irrevocable Offer Expiration Date, as defined in Section 1.

### 33. RIGHT OF FIRST OFFER TO LEASE ADDITIONAL PREMISES

(a) Provided that no material Default has occurred and is continuing under the Lease, if at any time prior to the last twelve (12) months of the Term, Landlord intends to offer leasable space located contiguous to the Premises (the "Additional Premises") for lease to third parties or to accept an offer of a third party to lease the Additional Premises, Landlord shall first give written notice to Tenant ("Landlord's Lease Notice"). Landlord's Lease Notice shall constitute an offer to lease the Additional Premises to Tenant at the rental rate and upon the terms and conditions contained in the Lease and shall state the anticipated date of availability of the Additional Premises. Tenant shall have 30 business days after receipt of Landlord's Lease Notice to accept such offer. Tenant shall accept such offer, if at all, only by delivery to Landlord of Tenant's written commitment to lease the Additional Premises at the rental rate and upon the terms and conditions contained in the Lease (the "Expansion Commitment"). Such acceptance of the offer to lease, by delivery of the Expansion Commitment, may be by the Chief Administrative Officer on behalf of the Board of Supervisors.

(b) If Tenant delivers to Landlord the Expansion Commitment within such 30 business day period, all (but not part) of the Additional Premises shall be leased to Tenant commencing on the date that Landlord provides Tenant with possession of the Additional Premises and continuing for a period of time coterminous with the remaining Term, including any options to extend the Term. Tenant shall lease the Additional

Premises upon the same terms, conditions and covenants as are contained in the Lease.

(c) Landlord shall prepare and Landlord and Tenant shall execute and deliver a written agreement modifying and supplementing the Lease and specifying that the Additional Premises are part of the Premises and subject to all of the terms and conditions of the Lease.

(d) Each available contiguous space is subject to only one right of first offer. Time is of the essence with respect to the exercise by Tenant of its rights granted hereunder. In the event Tenant fails to deliver to Landlord Tenant's Expansion Commitment within the 30 business day period prescribed above, all rights of Tenant to lease the Additional Premises shall terminate and Landlord shall have no further obligation to notify Tenant of any proposed leasing of the Additional Premises, and Landlord shall thereafter have the unconditional right to lease the Additional Premises to third parties or to accept offers from third parties to lease the Additional Premises without further obligation to Tenant. The rights granted to Tenant under this Section 32 shall not apply to any sales or similar transfers of the Additional Premises.



IN WITNESS WHEREOF this Lease has been executed the day and year first above set forth.

LANDLORD:

9800 LA CIENEGA, LLC,  
a California limited liability company

By: Jamison Services, Inc.,  
a California corporation

By: 

Paul T. Kim, CPM  
Executive VP & COO

TENANT:



COUNTY OF LOS ANGELES  
a body politic and corporate

By: 

Chair, Los Angeles County

ATTEST:

Sachi A. Hamai  
Executive Officer-Clerk  
of the Board of Supervisors

By: 

Deputy

I hereby certify that pursuant to  
Section 25103 of the Government Code,  
delivery of this document has been made.

SACHI A. HAMAI  
Executive Officer  
Clerk of the Board of Supervisors

By: 

Deputy

APPROVED AS TO FORM:  
Raymond G. Fortner, Jr.  
County Counsel

By: 

Stephanie Brody  
Associate County Counsel

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**ADOPTED**  
BOARD OF SUPERVISORS  
COUNTY OF LOS ANGELES

# 19

JUN 5 2007

  
SACHI A. HAMAI  
EXECUTIVE OFFICER

# 19 JUN 05 2007

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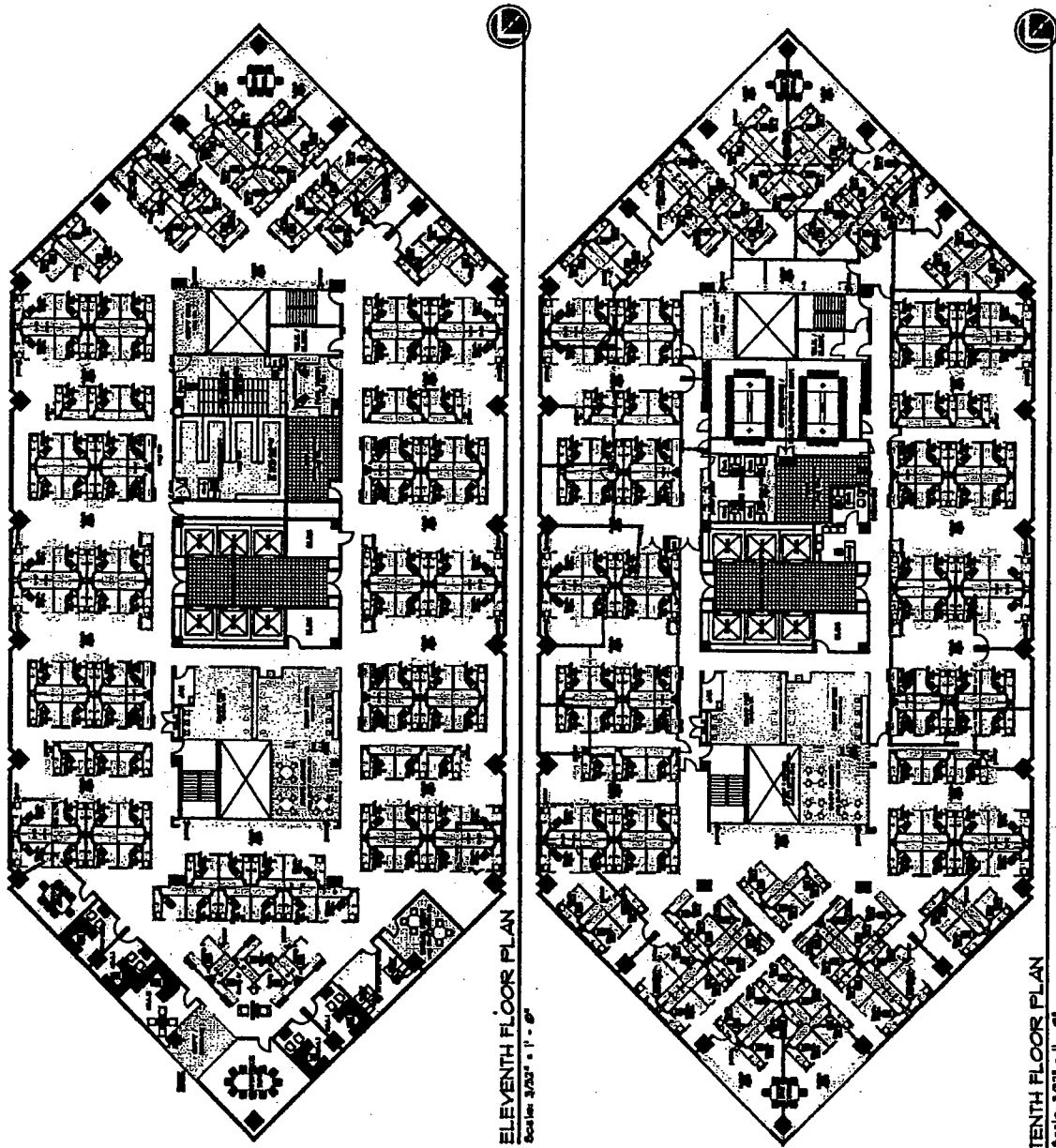
# EXHIBIT A

## FLOOR PLAN OF PREMISES

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I



COUNTY OF LOS ANGELES  
CHIEF ADMINISTRATIVE OFFICE  
REAL ESTATE DIVISION  
REGISTERED SURVEYOR  
300 South Hill Street, Los Angeles, California 90013



DEPARTMENT OF PUBLIC SOCIAL SERVICES  
MEDICAL OFFICE  
3900 Wilshire Blvd., Suite 100  
Beverly Hills, CA 90210

PREPARED BY	
CHECKED BY	
DATE	
SCALE	
REVISIONS	

## EXHIBIT B

### LEGAL DESCRIPTION OF PREMISES

THOSE PORTIONS OF LOTS 1, 2 AND 3, AND ALL OF LOTS 4 AND 5 OF TRACT NO. 15689, IN THE CITY OF INGLEWOOD, COUNTY OF LOS ANGELES, STATE OF CALIFORNIA, AS PER MAP RECORDED IN BOOK 367 PAGES 16 TO 18 INCLUSIVE OF MAPS, IN THE OFFICE OF THE COUNTY RECORDER OF SAID COUNTY; AND TOGETHER WITH THOSE PORTIONS OF THAT CERTAIN ALLEY (25.00 FEET WIDE) AS SHOWN AND DEDICATED ON SAID TRACT NO. 15689, DESCRIBED AS A WHOLE AS FOLLOWS:

BEGINNING AT A POINT IN THE WESTERLY LINE OF SAID LOT 1, SAID POINT DISTANT THEREOF NORTH 0 DEGREES 02 MINUTES 08 SECONDS WEST 94.83 FEET FROM THE SOUTHWEST CORNER OF THE NORTH 20 FEET OF SAID LOT 2; THENCE NORTH 44 DEGREES 57 MINUTES 51 SECONDS EAST 49.50 FEET; THENCE NORTH 89 DEGREES 57 MINUTES 51 SECONDS EAST 75.06 FEET; THENCE SOUTH 42 DEGREES 40 MINUTES 49 SECONDS EAST 163.00 FEET TO THE NORTHERLY PROLONGATION OF THE LAND AS DESCRIBED IN THE DEED TO THE STATE OF CALIFORNIA, RECORDED NOVEMBER 30, 1960 AS INSTRUMENT NO. 1761 IN BOOK D-1049 PAGE 820 OF OFFICIAL RECORDS OF SAID COUNTY; THENCE ALONG THE WESTERLY LINE OF SAID DEED TO THE STATE OF CALIFORNIA, AND ITS PROLONGATION THEREOF, SOUTH 13 DEGREES 10 MINUTES 10 SECONDS EAST 71.80 FEET TO THE NORTHWEST CORNER OF THE LAND AS DESCRIBED IN THE DEED TO THE STATE OF CALIFORNIA, RECORDED FEBRUARY 8, 1960 AS INSTRUMENT NO. 1406 IN BOOK D-742 PAGE 871 OF OFFICIAL RECORDS OF SAID COUNTY; THENCE ALONG THE WESTERLY LINE OF SAID LAST MENTIONED TO THE STATE OF CALIFORNIA, SOUTH 26 DEGREES 36 MINUTES 02 SECONDS EAST 35.78 FEET TO THE WESTERLY LINE OF SAID LOT 3; THENCE ALONG THE BOUNDARIES OF SAID LOTS 1 TO 5 INCLUSIVE AS FOLLOWS SOUTH 0 DEGREES 02 MINUTES 08 SECONDS EAST 237.80 FEET, SOUTHWESTERLY ALONG A TANGENT CURVE CONCAVE NORTHWESTERLY AND HAVING A RADIUS OF 15.00 FEET, THROUGH CENTRAL ANGLE OF 90 DEGREES 00 MINUTES 25 SECONDS, AN ARC DISTANCE OF 23.56 FEET, SOUTH 89 DEGREES 58 MINUTES 17 SECONDS WEST 212.80 FEET NORTHWESTERLY ALONG A TANGENT CURVE CONCAVE NORTHEASTERLY AND HAVING A RADIUS OF 25.00 FEET, THROUGH CENTRAL ANGLE OF 89 DEGREES 59 MINUTES 35 SECONDS, AN ARC DISTANCE OF 39.27 FEET; AND NORTH 0 DEGREES 02 MINUTES 08 SECONDS WEST 414.59 FEET TO THE POINT OF BEGINNING.

## EXHIBIT C

### COMMENCEMENT DATE MEMORANDUM AND CONFIRMATION OF LEASE TERMS

Reference is made to that certain lease ("Lease") dated \_\_\_\_\_, 2007, between County of Los Angeles, a body politic and corporate ("Tenant"), and 9800 La Cienega, LLC a California limited liability company ("Landlord"), whereby Landlord leased to Tenant and Tenant leased from Landlord certain premises in the building located at 9800 La Cienega Boulevard, Inglewood ("Premises"),

Landlord and Tenant hereby acknowledge as follow:

- 1) Landlord delivered possession of the Premises to Tenant in a Substantially Complete condition on \_\_\_\_\_ ("Possession Date").
- 2) Tenant has accepted possession of the Premises and now occupies the same;
- 3) The Lease commenced on \_\_\_\_\_ ("Commencement Date").
- 4) The Premises contain \_\_\_\_\_ rentable square feet of space; and

For clarification and the purpose of calculating future rental rate adjustments:

- 1) Basic Rent per month is \_\_\_\_\_.
- 2) The Base Index Month is \_\_\_\_\_.
- 3) The Base Index is \_\_\_\_\_.
- 4) The New Index Month is \_\_\_\_\_.

IN WITNESS WHEREOF, this memorandum is executed this \_\_ day of \_\_\_\_, 2008.

<b>Tenant:</b> COUNTY OF LOS ANGELES a body politic and corporate	<b>Landlord:</b> 9800 La Cienega, LLC, a California limited liability company By: Jamison Services, Inc., a California corporation
By: _____ Name _____ Its _____	By: _____ Paul T. Kim, CPM Executive VP & COO

## EXHIBIT D

### HEATING, VENTILATION AND AIR CONTITIONING

Landlord shall supply cooling, ventilating and heating with capacity to produce the following results effective during Normal Working Hours established by the Lease and within tolerances normal in comparable office buildings; maintenance of inside space conditions of not greater than 78 degrees Fahrenheit when the outside air temperature is not more than 93 degrees Fahrenheit dry bulb and 70 degrees Fahrenheit we bulb, and not less than 70 degrees Fahrenheit when the outside air temperature is not lower than 42 degrees Fahrenheit dry bulb. Interior space is designated at a rate of one zone for approximately each 1,000 square feet and one diffuser for each 200 square feet of usable square footage within the Premises. If energy requirements prohibit Landlord from complying with these requirements, Tenant shall not unreasonably withhold its consent to temporary waivers or modifications.

**EXHIBIT E** (continued)  
CLEANING AND MAINTENANCE SCHEDULE

1. DAILY (Monday through Friday)
  - A. Carpets vacuumed.
  - B. Composition floors dust-mopped.
  - C. Desks, desk accessories and office furniture dusted. Papers and folders left on desk not to be moved.
  - D. Waste baskets, other trash receptacles emptied.
  - E. Chairs and waste baskets returned to proper position.
  - F. Fingerprints removed from glass doors and partitions.
  - G. Drinking fountains cleaned, sanitized and polished.
  - H. Lavatories, toilets and toilet rooms cleaned and mopped. Toilet supplies replenished.
  - I. Building standard Bulb and tube replacements, as required. Special, non-standard tubes and bulbs at Tenant's sole cost.
  - J. Graffiti expunged as needed within two working days after notice by Tenant
  - K. Floors washed as needed.
  - L. Kitchen/lunchroom supplies limited to paper supplies and soap.
  - M. Exclusive day porter service from \_\_\_\_ to \_\_\_\_ (if provided by contract).
2. WEEKLY
  - A. Low-reach areas, chair rungs, baseboards and insides of door jambs dusted.
  - B. Window sills, ledges and wood paneling and molding dusted.
3. MONTHLY
  - A. Floors washed and waxed in uncarpeted office area.
  - B. High-reach areas, door frames and tops of partitions dusted.
  - C. Upholstered furniture vacuumed, plastic and leather furniture wiped
  - D. Picture moldings and frames dusted.
  - E. Wall vents and ceiling vents vacuumed.
  - F. Carpet professionally spot cleaned as required to remove stains.
4. QUARTERLY
  - A. Light fixtures cleaned and dusted, but not less frequently than quarterly.
  - B. Wood furniture polished.
  - C. Draperies or mini-blinds cleaned as required, but not less frequently than quarterly.
5. SEMI-ANNUALLY
  - A. All painted wall and door surfaces cleaned and stains removed where possible.
  - B. All walls treated with vinyl covering cleaned and stains removed where possible.

EXHIBIT E (continued)  
CLEANING AND MAINTENANCE SCHEDULE

6. ANNUALLY

- A. Furniture systems and any other fabric or upholstered surfaces including chairs, couches, walls, etc., spot cleaned, or if determined to be necessary in Tenant's sole discretion, professionally cleaned in their entirety using a water extraction system, at Tenant's sole cost.
- B. Bathroom and any other ceramic tile surfaces professionally cleaned using a hand scrub process. All grout and porous surfaces resealed with a professional grade sealant.
- C. Windows washed as required inside and outside.

7. AS NEEDED

- A. Premises and the sidewalks, driveways, parking areas and all means of access and egress for the Premises should be maintained in good repair, and in clean and safe condition at all times.
- B. All lawns, shrubbery and foliage on the grounds of the Premises should be maintained in good condition and neat in appearance. Grass and shrubbery must be replanted as needed to maintain the grounds in good appearance and condition.
- C. Carpets to be cleaned using a non-detergent, low moisture, soil encapsulation system as recommended by the carpet manufacturer. The following schedule will be maintained for carpet cleaning:
  - i. heavy traffic areas as needed with a minimum frequency of bi-monthly [six (6) times per year];
  - ii. moderate traffic areas cleaned as needed with a minimum of once every six (6) months [two (2) times per year]; and
  - iii. clean light traffic areas a minimum of once per year.

Landlord agrees that bonnet cleaning is not an acceptable method of cleaning carpets.

8. GENERAL

Landlord shall, upon request of Tenant, produce written service contracts as evidence of compliance with the terms of this Cleaning and Maintenance Schedule.

# **LANDLORD'S WORK LETTER**

**For**

**COUNTY OF LOS ANGELES  
CHIEF ADMINISTRATIVE OFFICE  
LEASE AND AGREEMENT**

**DEPARTMENT: PUBLIC SOCIAL SERVICES, as Tenant**

**LANDLORD: 9800 LA CIENEGA, LLC**

**9800 SOUTH LA CIENEGA BOULEVARD, INGLEWOOD**



## LANDLORD'S WORK LETTER

This Work Letter supplements the Lease (the "Lease") dated \_\_\_\_\_, 2007, executed concurrently herewith, by and between 9800 LA CIENEGA, LLC, A CALIFORNIA LIMITED LIABILITY COMPANY, as Landlord ("Landlord"), and COUNTY OF LOS ANGELES as Tenant ("Tenant"), covering certain Premises described in the Lease. Terms capitalized but not otherwise defined herein shall have the meanings ascribed to them in the Lease.

The parties hereby agree as follows:

### **1. BASIC WORK LETTER INFORMATION**

The following terms as used herein shall have the meanings provided in this Section unless otherwise specifically modified by provisions of this Work Letter.

a. <u>Base Tenant Improvement Allowance</u>	\$820,830 (i.e., \$15 per rentable square foot of the Premises)
b. <u>Additional Tenant Improvement Allowance</u>	\$3,283,320 (i.e., \$60 per rentable square foot of the Premises)
c. <u>Maximum Change Order Allowance</u>	\$273,610 (i.e., \$5 per rentable square foot of the Premises)
d. <u>Additional Tenant Improvement and Change Order Amortization Rate:</u>	9% per annum
e. <u>Basic Rent Reduction per \$1,000</u>	<u>None</u>
f. <u>Tenant's Work Letter Representative</u>	<u>Manuel Martinez</u> , or an assigned staff person of the Chief Administrative Office/Real Estate Division
g. <u>Landlord's Work Letter Representative</u>	<u>Conrad Klingenstein</u> or an assigned staff person of the Landlord.
h. <u>Landlord's Address for Work Letter Notice</u>	<u>9841 Airport Boulevard, Suite 1510,</u> <u>Los Angeles, California 90045</u> <u>Attn: Property Manager</u> <u>With a copy to:</u>  <u>3530 Wilshire Boulevard, Suite 1800</u> <u>Los Angeles, California 90010</u> <u>Attn: Jason Cha, Esq.</u>

<p>i. <u>Tenant's Address for Work Letter Notice</u></p>	<p>Board of Supervisors Kenneth Hahn Hall of Administration Room 383 500 West Temple Street Los Angeles, California 90012</p> <p>With a copy to:</p> <p>Chief Administrative Office Real Estate Division 222 South Hill Street, 3<sup>rd</sup> Floor Los Angeles, California 90012 Attention: Director of Real Estate Fax Number: (213) 217-4971</p>
<p>j. <u>Addenda</u></p>	<p>Addendum A: Base Building Improvements Addendum B: Tenant Improvements Addendum C: Form of Budget Addendum D: Costs of Tenant Improvements</p>

## 2. CONSTRUCTION OF THE BUILDING

### 2.1. Base Building Improvements

Landlord has constructed or shall construct the Base Building improvements as a part of the Building described on Addendum A hereto (the "Base Building Improvements"). To the extent that the Base Building Improvements must be changed or added to in order to accommodate the special needs of Tenant in the Premises, such changes or additions shall be considered Tenant Improvements (as defined below) only to the extent such changes or additions are specifically described in Addendum B hereto.

### 2.2. Additional Costs Not Tenant Improvement Costs

- a. In the event that the Building as initially constructed does not comply with current life-fire safety codes, disabled access codes (including, without limitation, the ADA), and/or earthquake safety codes, and Landlord incurs increased design or construction costs that it would not have incurred had the Building been in compliance with such codes, such costs shall not be included in the calculation of Tenant



Improvement Costs as defined below and Tenant shall have no financial responsibility for such costs.

- b. Any work that Landlord must undertake to cause the Premises to comply with the access requirements of the ADA or make existing building systems, including, but not limited to, electrical service and HVAC equipment, fully operational shall be at Landlord's sole cost and expense.

c. Exclusions

Tenant Improvement Costs shall not include any costs associated with (i) asbestos abatement or compliance with the Hazardous Materials provision of the Lease, including all expenses associated with curing any "Sick Building Syndromes", (ii) conversion of air conditioning systems to eliminate use of CFC refrigerants that are harmful to the atmosphere, (iii) utility costs incurred during construction, (iv) costs incurred in order to cause the Premises to comply with any mechanical or electrical requirements set forth in the Lease, or (v) supervision or overhead costs of Landlord.

- d. Landlord shall be solely responsible for all costs and expenses necessary to increase permitted structural floor loading in order to accommodate Tenant's libraries, file rooms, unusual live loads and other such uses.

2.3. Base Building Plans

Landlord has delivered to Tenant "as built" plans and specifications for the Building in an AutoCAD 2000 format. In the event Tenant incurs additional costs because such plans and specifications are incomplete or inaccurate, such increased costs will be reimbursed to Tenant and any delay caused thereby shall not be a Tenant Delay, as defined below.

3. SELECTION OF ARCHITECT AND ENGINEER

Landlord shall promptly solicit at least three (3) proposals from qualified licensed architects ("Architect") and engineers ("Engineer") familiar with all applicable laws and building requirements detailing a scope of work sufficient to complete the Working Drawings as defined below. The Architect and the Engineer shall be selected by Landlord subject to Tenant's consent, which consent shall not be unreasonably withheld, and which consent (or refusal to consent for reasonable reasons) shall be granted within three (3) business days after Landlord has



submitted the name of the Architect and the Engineer to Tenant together with detailed proposals outlining the cost for design/engineering services. This procedure shall be repeated until the Architect and the Engineer is/are finally approved by Tenant and written consent has been delivered to and received by Landlord.

#### 4. SELECTION OF CONTRACTOR

The Final Plans, as defined below, and a proposed construction contract approved by Tenant, shall be submitted to contractors, selected by Landlord and approved by Tenant, sufficient in number so that a minimum of three (3) bids are received. Each approved contractor shall be requested to submit a sealed fixed price contract bid price (on such contract form as Landlord shall designate) to construct the Tenant Improvements designated on the Final Plans. Landlord and Tenant shall jointly open and review the bids. Landlord and Tenant, after adjustments for inconsistent assumptions, shall select the most qualified bidder offering the lowest price and such contractor ("Contractor") shall enter into a Construction Contract ("Construction Contract") with Landlord consistent with the terms of the bid to construct the Tenant Improvements.

#### 5. PREPARATION OF PLANS AND SPECIFICATIONS AND CONSTRUCTION SCHEDULE

##### 5.1. Preparation of Space Plan

Concurrently with the execution of this Lease, Tenant shall submit to Landlord a space plan and specifications for the Premises showing all demising walls, corridors, entrances, exits, doors, interior partitions, and the locations of all offices, conference rooms, computer rooms, mini-service kitchens, and the reception area, library, and file room (the "Space Plan").

##### 5.2. Preparation and Approval of Working Drawings

Within ten (10) days of the date the Space Plan is submitted to Landlord (the "Plan Submission Date"), Landlord shall instruct the Architect to commence preparation of Working Drawings (the "Working Drawings"), which shall be compatible with the design, construction and equipment of the Building, comply with all applicable laws, be capable of physical measurement and construction, contain all such information as may be required for the construction of the Tenant Improvements and the preparation of the Engineering Drawings (as defined below), and contain all partition locations, plumbing locations, air conditioning system and duct work, special air conditioning requirements, reflected ceiling plans, office



equipment locations, and special security systems. The Working Drawings may be submitted in one or more stages and at one or more times. Landlord shall provide Tenant the Working Drawings, or such portion as has from time to time been submitted, for review. Landlord shall be solely responsible for insuring that the Working Drawings fully comply with all applicable building codes and are free from errors or omissions on the part of the Architect.

**5.3. Approval of Space Plan**

Within two (2) days after Landlord receives the Space Plan, Landlord shall either approve or disapprove the Space Plan. Any disapprovals must be only for reasonable and material reasons which shall be limited to 1) a material adverse effect on the Building structure; (2) possible damage to the Building mechanical systems, (3) non-compliance with applicable codes, (4) material adverse effect on the exterior appearance of the Building, or (5) unreasonable interference with the normal and customary business operations of other tenants in the Building.

**5.4. Revisions to Space Plan.**

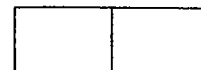
Tenant shall make the changes necessary in order to correct the matters in the Space Plan disapproved by Landlord and shall return the Space Plan to Landlord, which Landlord shall approve or disapprove within one (1) day after Landlord receives the revised Space Plan. This procedure shall be repeated until written approval of the Space Plan by Landlord has been delivered to Tenant. The Space Plan may be submitted by Tenant in one or more stages and at one or more times, and the time periods for Landlord's approval shall apply with respect to each such portion submitted.

**5.5. Preparation and Approval of Engineering Drawings**

Landlord shall cause the Architect to coordinate all Engineering Drawings prepared by the Engineer, showing complete mechanical, electrical, plumbing, and HVAC plans ("Engineering Drawings") to be integrated into the Working Drawings. The Engineering Drawings may be submitted in one or more stages and at one or more times for Tenant's review.

**5.6. Integration of Working Drawings and Engineering Drawings into Final Plans**

After Tenant has approved the Engineering Drawings, Landlord shall cause the Architect to integrate the approved Working Drawings with the approved Engineering Drawings (collectively "Final Plans") and deliver five (5) sets of the Final Plans to Tenant. The Final Plans shall be suitable for plan check review and permitting by local agencies having jurisdiction, for the layout,



improvement and finish of the Premises consistent with the design and construction of the Base Building Improvements, including electrical and mechanical drawings, capacity reports, dimensioned partition plans, floor and wall finish plans, reflected ceiling plans, power, telephone communications and data plans, life safety devices, construction detail sheets including millwork detail plans showing the location of partitions, light fixtures, electrical outlets, telephone outlets, sprinklers, doors, equipment specifications (including weight specifications and cooling requirements) and power requirements (including voltage, amps, phase, and special plugs and connections), wall finishes, floor coverings, millwork and other Tenant Improvements.

#### 5.7. Approval of Plans by Tenant

Approval by Tenant shall not be deemed to be a representation by Tenant as to the adequacy or correctness of the design of the Tenant Improvements.

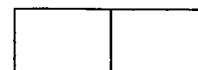
#### 5.8. Schedule

Within thirty (30) days after the Plan Submission Date, Landlord shall submit to Tenant a detailed construction schedule, subject to approval by Tenant which approval shall not be unreasonably withheld, setting forth the dates specific completion of certain project benchmarks including, but not limited to, completion of Working Drawings, completion of Engineering Drawings, submission of plans to local jurisdiction for review, issuance of building permits, submission of plans to contractors for bidding, award of construction contracts, construction commencement, construction completion, Projected Commencement Date and other similar dates. As the construction continues, Landlord shall amend the schedule from time to time to reflect any changes to the projected dates.

### 6. FINAL CONSTRUCTION BUDGET AND PAYMENT OF TENANT CONSTRUCTION COSTS

#### 6.1. Construction Budget

Within three (3) days after the Plan Submission Date, Landlord shall submit to Tenant a preliminary budget (the "Preliminary Budget") in a format similar to Addendum C attached hereto. Such budget shall be revised into final form within ten (10) days from the date the Contractor is selected and will be referred to herein as the "Final Construction Budget". Tenant shall have five (5) days from the date of receipt of the Final Construction Budget to



approve or disapprove the Final Construction Budget. Construction of the Tenant Improvements shall not begin until such time as Tenant indicates its approval or disapproval of the Final Construction Budget or the five (5) day period expires without any response from Tenant. In the event Tenant disapproves the Final Construction Budget due to matters related to cost and the Final Construction Budget is ten percent (10%) or more higher in cost than was projected in the Preliminary Construction Budget, then any delay caused by the necessity to rebid or redesign the Tenant Improvements shall not be considered a Tenant Delay. Landlord shall review the Space Plan, Working Drawings, Engineering Drawings and Final Plans at its sole cost and expense. No fee for profit, overhead or general conditions in connection with the construction of the Tenant Improvements shall be included in the Final Construction Budget unless approved by Tenant.

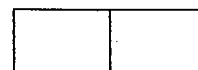
6.2. Additional Tenant Improvement Allowance

All improvements required by the Working Plans and modular furniture described in the Modular Specifications, as further described in Addendum B hereto, shall be Tenant Improvements and shall be at Landlord's sole cost and expense ("Tenant Improvements"). Costs of Tenant Improvements shall include costs for furniture, telecommunications equipment, soft costs, and any other costs designated in writing by Tenant in the aggregate not to exceed the Base Tenant Improvement Allowance, the Additional Tenant Improvement Allowance and costs of Change Orders, as defined below ("Tenant Improvement Costs"). Landlord shall be solely responsible for any delay or increased cost in completing the Tenant Improvements except for delays or costs arising from Tenant Delays and City Delays as defined below. It is anticipated that the Tenant Improvement Costs will exceed the Tenant Improvement Allowance so that Tenant may authorize Landlord, after obtaining the written approval of the Chief Administrative Officer, to pay the overage in an amount not exceeding the Additional Tenant Improvement Allowance. The amount of the Additional Tenant Improvement Allowance shall be paid to Landlord as provided herein.

6.3. Method of Payment

That portion of the Additional Tenant Improvement Allowance used to pay for the Tenant Improvement Costs may, at Tenant's election be paid to Landlord:

- (i) In a lump sum when the Tenant Improvements are Substantially Complete, or



- (ii) In amortized monthly payments over the term of the Lease at the Tenant Improvement Amortization Rate.

Tenant may at any time during the Term prepay Landlord in a lump sum for all or any portion of the Tenant Improvement Costs, amortizing any remaining amount in monthly payments over the term of the Lease at the Tenant Improvement Amortization Rate. Should Tenant Improvement Costs be less than the Additional Tenant Improvement Allowance, then Tenant shall be responsible only for the actual amount of Additional Tenant Improvement Allowance used to pay for the Tenant Improvement Costs at the Tenant Improvement Amortization Rate.

#### 6.4. Statement of Adjustments.

Within thirty (30) days after the Commencement Date, Landlord shall prepare and submit to Tenant a statement showing in reasonable detail all Tenant Improvement Costs and the total amount payable hereunder by Tenant to Landlord, or by Landlord to Tenant, in order to adjust the amount of any previous payments by either party to the other pursuant to this Landlord's Work Letter to the amount payable by or to such party based on the total actual Tenant Improvement Costs. Within thirty (30) days after submission to Tenant of the foregoing statement, Tenant shall pay Landlord, or Landlord shall pay Tenant (as applicable), the adjustment amount.

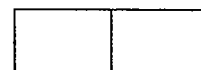
### 7. CONSTRUCTION OF TENANT IMPROVEMENTS

#### 7.1. Tenant Improvements

Tenant Improvements to be constructed by Landlord are described more particularly on Addendum B hereto. If any work required by the Final Plans is not described on Addendum B hereto the work shall be performed by Landlord at its own cost and expense and not included in the cost of Tenant Improvements.

#### 7.2. Bids

Unless waived by Tenant in writing, any subcontractors and materials providers providing labor and/or materials for the Tenant Improvements shall be selected only after three (3) bids have been solicited from responsible and qualified persons. Landlord shall submit three (3) sealed fixed price bids for the construction of the Tenant Improvements to Tenant for its review prior to the award of the Construction Contract. The bids shall





be jointly opened and reviewed. The bids shall include an itemized list of all materials and labor and shall include all additional costs, including architects and engineering fees, permits, reasonable contractor's profit and overhead, and project management fees. Three (3) bids for the purchase and installation of the office furniture system, prepared by the furniture dealer, shall be included in the construction estimates, if applicable.

a. Permits

Landlord shall secure the approval of governmental authorities, and all permits required by governmental authorities having jurisdiction over such approvals and permits for the Tenant Improvements, promptly after approval of the Final Plans.

b. Commencement of Construction

Landlord shall commence construction of the Tenant Improvements within fifteen (15) days after issuance of all such necessary permits. Landlord shall commence and, once commenced, shall thereafter diligently proceed to construct and complete all Tenant Improvements, subject to any cessation that may be caused by Force Majeure Delays.

7.3. Construction

Construction of the Tenant Improvements will be subject to the following terms and conditions:

a. Notice of Nonresponsibility

Landlord and the Contractor shall cooperate with Tenant in posting a notice or notices of nonresponsibility by Tenant

b. Decorating Decisions

All design and programming, space planning, and interior decorating services, such as selection of wall paint colors and/or wall coverings, furniture, fixtures, carpeting, and any or all other decorator selection efforts required by Tenant, shall be provided by Landlord at Landlord's expense in accordance with Tenant's Space Plan. Landlord shall consult with Tenant with respect to all such decorating services and decisions.

c. Clean-Up and Substandard Work

Landlord will be responsible for all clean-up with respect to the Tenant Improvements, whether in the Premises themselves or in other areas utilized by Landlord or its contractors, and agrees to reimburse Tenant for any and all expenses incurred by Tenant by reason of substandard



work performed by Landlord's contractor or contractors (as reasonably determined by Tenant according to the usual standards of work in the Building) or as a result of inadequate clean-up.

d. Compliance with Laws

Construction of the Tenant Improvements shall comply with all applicable laws and regulations and shall be subject to the general inspection of Tenant. The Premises shall comply with all applicable city, county, state, and federal building codes, regulations, and ordinances required for beneficial occupancy, including, but not limited to, all provisions of the Labor Code of the State of California. Under the provisions of the Labor Code, the State Department of Industrial Relations will ascertain the prevailing hourly rate in dollars and details pertinent thereto for each craft, classification or type of workman, or mechanic needed for the construction of the improvements. Particulars of the current Prevailing Wage Scale, as approved by the Board of Supervisors which are applicable to the work, are filed with the Clerk of the Board of Supervisors and must be posted at the site.

7.4. Conformed Plans

Within sixty (60) days after Substantial Completion of the Tenant Improvements and receipt from the Contractor of all field changes, Landlord shall submit to Tenant a set of conformed plans ("as-builts") incorporating, in accordance with standard industry custom and practice, field changes made and changes and/or revisions that have been made subsequent to the submission of the Final Plans. Such "as-built" or "record documents" shall be submitted on three and one-half inch (3½") 1.4Mb magnetic media diskettes in Auto CAD R 12.dwg (or later version) format or .DXF format, along with one complete set of mylar transparencies of drawings and one complete set of specifications.

8. CHANGE ORDERS

Tenant and Landlord may make changes, additions, deletions, or alterations in the Final Plans ("Change Order") provided both Tenant and Landlord approve such changes in writing. The amount of the Maximum Change Order Allowance set forth in Section 1 has been authorized by the Board of Supervisors to be used to pay the costs of all authorized Change Orders but only the Chief Administrative Officer is authorized to approve Change Orders on behalf of Tenant and then only if the aggregate amount of such approved Change Orders does not exceed the Maximum Change Order Allowance. Tenant may elect to pay for Change Orders



- a. In a lump sum upon Substantial Completion of the Tenant Improvements, or
- b. Amortize the costs over the term of the Lease at the Change Order Amortization Rate per month.

Landlord shall submit to the Chief Administrative Officer with each requested Change Order:

- (i) The specific cost of the requested change,
- (ii) The cumulative net total cost of all Change Orders previously approved, and
- (iii) An estimate of the construction time which will be increased or shortened if the Change Order is approved.

Each Change Order must be signed and dated by the Chief Administrative Officer or his designee.

## 9. FURNITURE SYSTEM

- 9.1. Tenant shall prepare its own modular furniture plans and specifications (the "Modular Specifications") and choose the modular furniture package for the Premises. Landlord shall provide at its cost the modular furniture package of Tenant's choice from the vendor of Tenant's choice and shall not be responsible for the cost of such modular furniture in excess of the Additional Tenant Improvement Allowance. Tenant shall reimburse the Landlord in a lump sum or in accordance with a financed transaction entered into between Landlord and the furniture vendor acceptable to the Tenant, including, but not limited to, a lease purchase agreement, provided the outstanding balance can be no more than One Dollar (\$1) at the end of a term not to exceed one hundred twenty (120) months.
- 9.2. Tenant may opt to finance the lump-sum payment for the cost of modular furniture through lease-purchase financing with a third-party Creditor (Creditor"). In the event the Tenant elects to enter into a lease-purchase financing of the furniture and telecommunications equipment (the "Personal Property") through a Creditor, Landlord expressly agrees as follows:
  - a. The Personal Property shall not become part of the realty or real property, but shall remain personal property removable by the Creditor and its assigns, provided that any damage occasioned by such removal shall be repaired by Creditor.



- b. Landlord shall be notified by Creditor of any plan by Creditor to remove the Personal Property.
- c. Landlord does hereby waive any right to gain possession of any of Personal Property during the term of this Lease.

10. TENANT IMPROVEMENT COSTS ADJUSTMENT AND RIGHT TO AUDIT

Within five (5) days of the issuance of a Certificate of Occupancy, or a final sign-off by the City of Los Angeles, which ever occurs first, Landlord shall provide to Tenant a detailed breakdown of the total costs of constructing the Tenant Improvements and execute a summarized breakdown of the total costs of the Tenant Improvements in the form of Addendum D attached hereto. Upon approval of the statement by Tenant, payments by either party pursuant to the Lease and this Landlord's Work Letter shall be adjusted as appropriate, based upon such statement. Tenant shall have the right to audit these costs for a period of twenty-four (24) months from the date of acceptance by Tenant of the Premises. In the event the audit shows that Tenant is entitled to a reduction in payments to the Landlord under this Landlord's Work Letter, Tenant shall provide Landlord with a copy of the audit summary and Landlord shall pay Tenant the amount of any over-payment made by Tenant within thirty (30) days and future payments shall be adjusted as appropriate based upon the audit results.

11. TELEPHONE/COMPUTER ROOM AND EQUIPMENT

Landlord shall complete the telephone equipment room(s) including permanent power and HVAC, in compliance with the Space Plan and specifications provided by Tenant, at least thirty (30) days prior to the Projected Commencement Date. During this thirty (30) day period, the Landlord shall be responsible for any telephone/data equipment delivered to the site for programming prior to the Projected Commencement Date.

12. DELAY

12.1. Tenant Delays and Force Majeure Delays

Except as set forth herein, no delay in the completion of construction of the Tenant Improvements shall be considered in the determination of the Commencement Date of the Lease and, except as set forth herein or in the Lease, under no circumstance shall Tenant be charged with any delay whatsoever as a result of delay in the construction of Tenant Improvements. Subject to the provisions of Section 13.2, the Projected Commencement Date set forth in the Lease shall be extended one (1) day for each day that:

- (i) Tenant fails or refuses to give authorizations or approvals within the time periods required herein but only to the extent such delays delay the commencement or completion of construction

of the Tenant Improvements (referred to herein as "Tenant Delay(s)"); or

- (ii) Substantial Completion of the Tenant Improvements is delayed by lightning, earthquake, fire, storm, tornado, flood, washout, explosion, strike, lockout, labor disturbance, civil disturbance, riot, war, act of a public enemy, sabotage, or other similar causes beyond the reasonable control of Landlord (referred to herein as "Force Majeure Delay(s)").
- (iii) Substantial Completion of the Tenant Improvements is delayed by City of Inglewood's delays in issuance of permits or the inspection procedure ("City Delays").

## 12.2. Limitations

### a. Notice

No Tenant Delay or Force Majeure Delay shall be deemed to have occurred unless Landlord has provided written notice, within forty eight (48) hours of the event giving rise to such claim, in compliance with the Lease, to Tenant specifying that a delay is claimed to have occurred because of actions, inaction, or circumstances specified in the notice in reasonable detail. If such actions, inaction, or circumstances qualify as a Tenant Delay or Force Majeure Delay, then a Tenant Delay or Force Majeure Delay, as applicable, shall be deemed to have occurred only commencing as of the date Tenant received such notice from Landlord.

### b. Mitigation

Tenant Delays and Force Majeure Delays shall delay the Projected Commencement Date only in the event that Substantial Completion of the Tenant Improvements is delayed, despite Landlord's reasonable efforts to adapt and compensate for such delays, which efforts Landlord shall be obligated to make (provided such additional cost incurred by Landlord due to such effort does not exceed \$1,000 on a cumulative basis, unless Tenant agrees to pay to such excess).

### c. Concurrent Delays

Tenant Delays and Force Majeure Delays shall be recognized hereunder only to the extent the same are not concurrent with any other Tenant Delay or Force Majeure Delay which is effective hereunder. For example, if there are ten (10) days of Tenant Delays and four (4) days of Force Majeure Delays which occur during the same ten (10) day period of such Tenant Delays, then the Projected Commencement Date would be extended by only ten (10) days; on the other hand, if such Tenant Delays and Force Majeure Delays did not

occur during the same period, the Projected Commencement Date would be extended by fourteen (14) days.

d. Change Orders

Landlord may not claim that a Change Order requested by Tenant was the cause of a delay in the construction of the Tenant Improvements unless the anticipated delay is specified in writing in the Change Order authorization.

13. TENANT REMEDIES

If Landlord fails to obtain the building permit to construct the Tenant Improvements within a reasonable time, taking all factors into consideration, or if Tenant Improvements have not been completed within sixty (60) days from the Projected Commencement Date, Tenant may, at its option:

- a. Cancel the Lease upon thirty (30) days written notice to Landlord; or
- b. Upon thirty (30) days written notice to Landlord, assume the responsibility for providing the Tenant Improvements itself. If Tenant elects to provide Tenant Improvements itself, then:
  - i. Tenant, its officers, employees, agents, contractors and assignees, shall have free access to the Premises and the Building at all reasonable times for the purpose of constructing the Tenant Improvements and for any other purposes reasonably related thereto; and
  - ii. Rent shall be reduced by Tenant's total expense in constructing the Tenant Improvements, including any financing charges for capital and a reasonable amount for its administrative costs, and including interest at the rate of six percent (6%) ("Tenant's Total Expense"). The rent reduction schedule shall be as mutually agreed to between the parties or, if no such agreement is made, Tenant's Total Expense shall be fully amortized in equal monthly amounts over five (5) years and deducted from the rent payable hereunder.

Any default by Landlord under the terms of this Landlord's Work Letter shall constitute a default under the Lease and shall entitle Tenant to exercise all remedies set forth in the Lease.

14. REPRESENTATIVES

14.1. Tenant Representative

Tenant has designated Tenant's Work Letter Representative as its sole representative with respect to the matters set forth in this Landlord's Work Letter who, until further notice to Landlord, shall have the full authority and

responsibility to act on behalf of Tenant as required in this Work Letter and whose address, for purposes of any notices to be given regarding matters pertaining to this Landlord's Work Letter only, is Tenant's Address for Work Letter Notice as set forth in Section 1.

- 14.2. Landlord Representative Landlord has designated Landlord's Work Letter Representative as its sole representative with respect to the matters set forth in this Work Letter who, until further notice to Tenant, shall have the full authority and responsibility to act on behalf of Landlord as required in this Landlord's Work Letter and whose address, for purposes of any notices to be given regarding matters pertaining to this Landlord's Work Letter only, is Landlord's Address for Work Letter Notice as set forth in Section 1.

15. ELEVATOR USAGE DURING MOVE-IN

In the event that the use of the freight elevators and/or hoists is not sufficient to meet Tenant's requirements, Landlord shall cause to be made operational:

- a. temporary construction elevator and hoist, or
- b. Tenant shall have priority usage of two (2) passenger elevators in the elevator bank that services the Premises in order to assist Tenant in the installation of Tenant's fixtures, furniture, and equipment.

16. CONSTRUCTION MEETINGS

During the course of construction, meetings shall be held between the Contractor, Landlord and Tenant at least once per week, unless Tenant directs otherwise, at a time and place which is mutually convenient. An initial construction meeting shall be held within five (5) days of the date the Contractor is selected.

17. DELIVERY

Delivery of all plans and drawings referred to in this Work Letter shall be by commercial messenger service or personal hand delivery, unless otherwise agreed by Landlord and Tenant.

<b>TENANT:</b> COUNTY OF LOS ANGELES	<b>LANDLORD:</b> <u>9800 LA CIENEGA, LLC</u>
By _____	By _____
Name _____	Name _____
Title _____	Title _____
Date Signed _____	Date Signed _____

**ADDENDUM A**  
To Landlord's Work Letter

**BASE BUILDING IMPROVEMENTS**

Landlord has constructed (or will construct) the Building to include the following:

- a. The Building shell and exterior, including perimeter window frames, mullions, and glazing in good condition;
- b. The core area, including mechanical, electrical, sprinkler, plumbing, life safety, heating, air conditioning, ventilation, and structural systems within the Building core, stubbed out to the face of the core wall at locations determined by Landlord;
- c. Men's and women's toilet rooms, including necessary plumbing fixtures, ceramic tile floors, accessories, ceilings, and lighting, with running hot and cold water;
- d. Unpainted exterior dry wall or lath and plaster covering the exposed side of all exposed core walls, core and perimeter columns, and the interior exposed side of all exterior building wall areas except at and under windows;
- e. Public stairways;
- f. Passenger and freight elevators;
- g. Parking facilities;
- h. Ground floor lobby;
- i. Finished elevator lobbies (with carpet, lights, finished walls and ceiling);
- j. Exterior plazas and landscaping;
- k. Loading dock and/or area;
- l. Drinking fountains at the core;
- m. Electrical/telephone closet with not less than seven (7) watts per square foot of rentable area of normal power in the floor electrical closet;



- n. Conduit access sufficient for Tenant's electrical wiring (no additional improvement to increase conduit access will be furnished by Landlord unless there is not sufficient riser space as required for a 1.5" diameter signal cable from the Building main telecommunication vault to the telephone closets on floors \_\_\_\_\_, in which case Landlord, at no cost to Tenant and without deduction from the Tenant Improvement Allowance, shall cause such riser space to be made available to Tenant, and provided further that Tenant shall be responsible for the cost for removing the riser floor seal at each floor and the patching of each seal after installation of Tenant's cable);
- o. Two (2) 208/120 and one (1) 480/277 bolt panels connected to the Building power system;
- p. Mechanical equipment room with ducted mechanical exhaust system;
- q. Concrete floors with trowelled finish, level to specified tolerances and designed to support a minimum live load of fifty (50) pounds per square foot and a partition load of twenty (20) pounds per square foot;
- r. Standard window coverings;
- s. Primary HVAC duct for cooling and primary HVAC duct for heating (heating is for perimeter zone only) to loop from the mechanical equipment room around the building core;
- t. Hot and cold air loops located within the Premises;
- u. Primary fire sprinkler distribution, including secondary piping and sprinkler heads as required for the unoccupied Premises;
- v. Primary fire-life safety enunciation system "backbone" and panels suitable for Tenant's secondary distribution;
- w. Access at panels in the service core for distribution of Building requirements electrical power (initially 120/208 V for power and 277V for fluorescent lighting) up to the limits permitted under applicable law at the time the Building receives the initial temporary certificate of occupancy for the Building; and
- x. Gypsum board on the service core walls, columns, and sills in the Premises.

**ADDENDUM B**  
To Landlord's Work Letter

**TENANT IMPROVEMENTS**

Tenant Improvements shall include:

- a. Tenant ceilings and lighting;
- b. Floor finish in the Premises (except elevator lobbies, and public corridors on multi-tenant floors and toilet rooms);
- c. Interior finishes of any kind within the Premises (except elevator lobbies and public corridors on multi-tenant floors and core area toilet rooms);
- d. Interior partitions, doors, and hardware within the Premises;
- e. Terminal boxes and reheat coils or other HVAC or air distribution devices to or within the Premises;
- f. Tenant's furniture, fixtures, and equipment, including telephones, computers and cabling therefore;
- g. Distribution of electrical services, plumbing services and sprinklers from the core to the Premises, and domestic hot water heater and associated hot water piping;
- h. Any and all signs for Tenant and the power therefore;
- i. Security, fire, and life-safety systems throughout the Premises, including exit signs, intercoms, and extinguishers;
- j. Additional and/or above standard electrical capacity; and
- k. Fiber optic access.

**ADDENDUM C**  
To Landlord's Work Letter

**FORM OF BUDGET**

**ADDENDUM D**  
To Landlord's Work Letter  
**COSTS OF TENANT IMPROVEMENTS**